Personal

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Male

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Interests

Cricket

Emerging Tech

Cooking

Venkata Raidu Poppoppu

Aspiring Salesforce Admin/ Developer having 2.8 Years of IT experience in Salesforce.com Administration, Development & Automation.

Work experience

Salesforce Developer   Apr 2020 - Present
USG IT Solutions, Hyderabad
Project Experience:

Project #1.
Project Name: AVID SAVER: Dental-Medical group CRM Setup.
Client : Avid Saver: Dental - Medical group, New York.
Solution : Salesforce.com (SFDC), Apex, Visualforce.
Tools : Force.com IDE, Data Loader.
Team size : 7

Description:
Avid Saver is a popular Dental Medical Group in USA having thousands of customers around the world. The main business of this client is medical tourism. It is like sending different types of patients to other countries for treatment in a very reasonable price which is almost a half of the amount when compared to medical expenses in USA. So, we required to setup the company, end to end implementation, defining Assignment rules, Workflow actions, Approval processes and Validation rules. Previously they are working through Emails in Outlook Express to track and follow up the patients.

Role & Responsibilities:
• Designed and developed Apex Classes, Controller Classes, extensions, and Apex Triggers for various functional needs in the application.
• Developed various custom objects, formulas as per the requirements. • Worked on Batch Apex and Schedule Apex.
• Created Relationships like Lookup and Master-Detail Relationships.
• Developed VF pages in the application.
• Worked on Validation rules, Workflow Rules, Email Alerts, Page layouts to suit to the needs of the application.
• Written SOQL Queries as per the Requirement.
• Created Profiles, Roles and involved in Sharing and Security issues.
• Used Data Loader to processing Bulk records.

Project #2.
Project Name: Seagate Partner Program.
Client: Seagate Technology, Inc.
Solution: Salesforce.com (SFDC), Apex, Visualforce, Lightning Web Components.
Tools: Data Loader.
Team size: 8

Description:
The objective of this project is to implement the Salesforce Automation (SFA) using the Salesforce.com application. Main features of this implementation are Account Contacts management, enabled customers to track details like entitlements within the application. One of the key aspects of this implementation was designing and developing new UI screens using Visual Force to accommodate customer's business requirements.

Role & Responsibilities:
• Creation of Apex classes and Apex Triggers.
• Creation of Visual Force pages.
• Validating Controls Using Java Script.
• Loading data using Apex Data loader.

• Created validation rule, workflow rule and Email alerts.
• Created Record types, roll up Summary, Workflow rules, Approval process, Auto Response rules and Validation rules to ensure data is validated and automate business logic conditionally.
• Created user Roles and Profiles, Security controls, Sharing Settings, audit trail setup and configured Field level security for different profiles.
• Developed Apex Triggers, Helper Classes to support the business workflows.
• Developed various Batch Apex classes and scheduled those using Apex Scheduler.

Project #3.
Project Name: RELA Transformation (RELA Pipeline Automation).
Role: Software Developer.
Solution: Oracle EBS, Informatica, Salesforce.com.
Team Size: 6

Description:
RELA automation projects deals with RELA opportunity creation for approved Service contracts coming from EBS System as incremental load via Informatica system. Based on the information staged in the staging object (Master Contract Details), RELA system will create/update the RELA opportunities in VMSTAR system and automatic case creation will be happen for fall out RELA/MSO opportunities in VMSTAR system. Fallout cases will be handled by the Renewal operations team to process the fall out RELA/MSO opportunities manually.

Role & Responsibilities:
• Understanding existing Renewal business to implement new changes to establish business needs.
• Underwent Business calls/ Scrum to understand business requirements.
• Updating user stories with the solution approach to meet the requirements and helps the team to understand the flow.
• Worked on Standard objects like Account, Contact, Opportunities, Product Line Items, and Cases.
• Created Custom objects, Page layouts, custom links, and buttons.
• Created Relationships like Look-up, Master Detailed and Many to Many relations between Standard and custom object.
• Used Process Builder, Workflows to Sending Opportunity Creation notification mails.
• Implementing Batch Apex to handle high volume of data and scheduling the batch apex in regular intervals.
• Created Helper Classes to make the components reusable them in other projects where required.
• Wrote Apex for triggers to validate current objects / update the cross objects in salesforce.
• Managing Reports / Dashboards to understand the total records created as part of RELA automation project.
• Used Apex Data Loader Apex script to update the historical data.
• Designed Salesforce Lightning Design System pages and embedded Visualforce pages for look and feel like VF Pages.
• Implemented Lighting pages using SLDS, Lighting Tags, Aura attributes / Tags, Java scripts for handling Controllers/Helper controllers to render data from Apex Controller to Lighting page.

Education and Qualifications

Bachelor Of Technology   Jun 2015 - Jul 2019
Gitam University, Visakhapatnam
CGPA: 6.4

Intermediate   Jun 2013 - Mar 2015
Sasi Junior College, West Godavari
Percentage: 89.0

Matriculation   Jun 2012 - Apr 2013
Akshara Concept School, Visakhapatnam
GPA: 8.3

Technical Skills

Salesforce.com:
Apex Classes, Apex Triggers, Apex Scheduler, Batch Apex, Visual force (Page Components & Controllers), Lightning Aura Framework, Lightning Web Components, Workflow Rules and Validation Rules.

Languages:
Apex, Visual force, core Java, SOQL and SOSL.

Tools:
Apex Data Loader and Force.com Eclipse IDE Plug-in.

Web Scripts:
HTML, CSS, JAVA SCRIPT.