

MEHUL CHANCLANI

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SKILLS

- Sales
- Quick Adaptability
- Improvisation
- Team player
- Strong Decision Making
- Strategic Planning

INTERESTS

Exploring new dimensions as a Sales Representative, flexible enough to work in any country.

LANGUAGES

English
Hindi

OBJECTIVE

Looking for a position where I can implement strategies to develop and expand existing customer sales, brand and product evolution to integrate my business skills for the growth of the company.

EDUCATION

Gujarat University 2017
Bachelor of Commerce
60

Ahmedabad Public School 2014
Higher Education
58

EXPERIENCE

Trikon Jan 2022 - Currently working
Sales Representative
Selling complete ICT solutions to the Australian businesses as per the requirement, includes B2B & B2C both.

Smart House Solar Jan 2020 - Dec 2021
Sales Representative
Working in the highly competitive Australian Solar(Rooftop) Industry. Have increased 25% of total Annual sale of the company.

Today Sales Mar 2018 - Nov 2019
Owner
Food Sales B2B Agency between Manufacturing Company and Retailers.

JKH Karate - India Branch Jan 2014 - Dec 2017
Business Development Executive(BDE)-Gujarat branch.
Managing Gujarat branch to ensure business growth.

PROJECTS

Haldiram foods PVT LTD
I have worked with Haldiram company as a Distributor to ensure their Market Presence and Product distribution.

South Asian Federation(Event Manager)

5 South Asian countries participated in the Karate tournament held at Narayani Heights, Ahmedabad. I was the head manager of the event.



ACHIEVEMENTS & AWARDS

- Increased Sales 25% annually in the current Australian Solar company.
- Improved Sales of FMCG companies(12% on an average) such as Haldiram Foods, Bansiram Foods, Bhaskar foods, etc.
- Gold medallist at South Asia Karate Tournament at Dhaka, Bangladesh.
- Gold medallist at Karate Nationals for consecutive 3 years.
- Managed a South Asian Tournament as an Official at Narayani Resort, Ahmedabad and many National tournamens as well.
- Played state level in football.

A handwritten signature in black ink, appearing to read 'Mehul Chanchlani', with a stylized flourish at the end.

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