

**Vipin Kumar**

**Business Analyst & Salesforce CPQ Administrator**

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**Profile** – Salesforce Administrator 1 year experience and Business analyst with 4 years’ experience linking organization's information technology capabilities with its business objectives.

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**Experience** –

**Salesforce Administrator** –

- Salesforce Administrator 1 year experience with excellent knowledge.
- Customization of Salesforce Standard Object and Create Custom Objects and link data as per project requirement.
- Create Standard and Console Apps and Tabs to suit to the needs of the application and assign access to different user as per functional role and requirement.
- Link fields with Lookup and Master detail relationship ex – One to one relation, one to many relations, many to many relations.
- Create validation rule, Formula fields, Cross Object Formula fields, Field Dependencies and Picklist Value Sets.
- Maintain and customize all aspect of Salesforce platform Automation tools to automate business process, tasks, Generate Email Alert, Update records with automation tools - Flow, Workflow, Approvals and Process Builder.
- Create Dashboards and Reports for summarised view of data.
- Control access to data with OWD, Profile, Role Hierarchy, Permission Set and Sharing rules.
- Create Pages layout with different fields or Record Type.
- Hand on experience on tools like Data Loader and Work Bench.
- Install and manage apps from AppExchange.
- Export data and present to management on weekly basis.
- Configure Salesforce CPQ for new Product, Product Bundles, Price Rules, Product Rules, Discount Schedule and advanced approval.

**BA -**

- Business Analyst with 4 years’ experience.
- Prepare BRD, FRD and other related documents for approval and development purpose.
- Requirement gathering from customer and documentation on the behalf of scope of work.
- Prepare wireframe mockups, workflow diagram (UML diagrams) for better understanding to developer and customer.
- Manage the business progress lifecycle (SDLC) with respect to customer and dissection with technical development team as per Agile and Water fall methodology.
- Involved in Unit Testing (UT), Integration Testing (IT), System Testing (ST) and User Acceptance Testing (UAT).
- Prepare Standard Operating Procedure (SOP), manuals and train the user for smooth operation and management changes.

- Prepare daily progress report, weekly or monthly review PPT.
- Prepare documents for compliance and ISO audit.

## Platform and Tools –

<b>Salesforce (SFDC) -</b>	Customer Relationship Management Platform
<b>SAP / SAP HANA -</b>	Enterprises Resource Planning Software
<b>JIRA / MS project -</b>	Manage project throughout its lifecycle
<b>Balsamiq / Lucid Chart/ MS Visio -</b>	Create Wireframes Mockups, Flow Charts Diagrams
<b>SQL Database -</b>	Database management
<b>MS Office -</b>	Word, Advanced PPT Animation, Excel Advanced Fomula, Excel VBA Programming.

## Major Projects –

- Salesforce application development for complete manpower management – Attendance, leave approval, process or change management approval.
- SAP ECC (System Applications and Products ERP Central Component) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.
- SAP HANA (high-performance analytic appliance) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.
- pi vision platform (Data visualization & analysis) implementation and development for Talwandi Sabo Power Ltd., Vedanta Ltd.

## Employment History –

Aug – 2017 to Present	Sr. Engineer Steag Energy Services Ltd. Sector 16 Noida, UP.
Aug – 2016 to Aug 2017	Engineer (Planning) Power Mech Projects Ltd. Gautam Budh Nagar, Noida, UP.

<b>Qualifications -</b>	B.Tech (Mechanical) from MBU in 2016 with 64%. Diploma from Rajasthan Technical Board, Jodhpur in 2011 with 62%. 10 <sup>th</sup> from board of education Rajasthan in 2008 with 62%.
<b>Other -</b>	Certified internal auditor of Integrated management System (ISO – 9001:2015, ISO – 14001:2015 and ISO 45001:2018) Certified Asset Optimization Coordinator

<b>Personal Skills -</b>	Ability to troubleshoot and debug software issues. Ability to work effectively in a team environment and lead the team as a coordinator to complete the project. Ability to test all software prior to and after deployment in accordance to deadlines.
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Ability to interpret and analyse queries and issues within the specific software application(s).

Excellent analytical and critical thinking skills.

Create Dynamic Dashboard for Data visualisation and reporting in Excel.

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**Personal Details -**

Father Name – Mr. Bijender Singh

Date of Birth – 08-Jan-1994

Marital Status – Married

Gender – Male

Nationality – Indian

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**Declaration -**

I hereby declare that the information given above is true to the best of my knowledge.

Date:

Place:

(Vipin Kumar)