

Taranpreet Singh Saini

DOB: 23 rd , February, 1992 Contact No.: +91-9764090556, +91-9324090556 E-Mail Id: saini_13sf@yahoo.co.in Languages Known: English, Punjabi and Hindi	Aim to contribute to the growth of the organization with best individual efforts for achieving its goals and to have a continuous self-development by the way of learning and exposure to new assignments.
---	--

Educational Qualifications:

Note: Medium of Education Was English.

Examination	School/College	Board/University	Discipline/Specialization	Year of Passing	%
M.E	Maharashtra Institute of Technology (MIT), Paud Road, Kothrud, Pune, India	Pune University	Computer Engineering	2017	83.1%
B.Tech	Sant Baba Bhag Singh Institute of Engineering And Technology, Village Khiala, P.O. Padhiana, Dist. Jalandhar, Punjab, India	Punjab Technical University	Information Technology	2014	71%
Higher Secondary	Police DAV Public School, Jalandhar, Punjab, India	C.B.S.E	Physics, Chemistry, Mathematics, English, Physical Education, General Studies, Work Experience	2010	64%
Secondary	Police DAV Public School, Jalandhar, Punjab, India	C.B.S.E.	English, Science, Social Science, Mathematics, Hindi, Punjabi	2008	70%

Job Description:

IDFC FIRST BANK 2020 (October) - Present (Digital Journey Owner – Business Transformation Technology, Mumbai):

Projects:

- **Two-Wheeler Product – Digital Journey Owner:**
 - SPOC for two-wheeler loans journey
 - Major role involves in project management, vendor management and overall responsibility for project development and implementation for Salesforce
 - Working with developers/testers from Persistent and Accenture teams for bug fixes and new enhancements
 - Working with all stakeholders to solve and handle production bugs
- **Two-Wheeler - Invoice OCR Integration:**
 - Integration of Two-wheeler loan invoice with Klearstack for Optical Character Recognition (OCR)
 - Integration with SFDC, Mule, Klearstack and Finnone system with error handling mechanism

- Validation and matching criteria based on different fields present in SFDC through Klearstack
- **Two-Wheeler – WhatsApp Integration:**
 - Working on Whatsapp integration, to setup communication and waiver path for sales team
 - Starting with pre-requisites – Maintenance of sales hierarchy in SFDC for communication path
 - Structuring of messages with required fields to be sent at different stages
 - WhatsApp Integration consists of following communications:
 - E-Mandate Waiver, BIRR Deviation Matrix, Book and wait loan, Invoice/Insurance communication, Case on hold by OPS, SPDC and first EMI PDC Waiver

BAJAJ FINANCE LTD. 2019 (April) – 2020 (October) (Manager – Business Intelligence & Analytics, Pune):

Projects:

- **Business Support:**
 - Provided analytical support to Rental deposit business and digital channel
 - Providing data insights for offer base
 - Campaign response analysis
 - Disbursal base analysis to identify the high conversion segments
 - Identifying new growth cities for PL where existing businesses are already working
 - Sharing campaign data for all businesses by executing TTD matrix for better conversion and TAT reduction at call centre level
- **TABLEAU Dashboard / Reporting & Automation:**
 - Developed all the static excel reports into dynamic TABLEAU Dashboards
 - Automated all the daily/weekly/monthly business MIS's into TABLEAU Dashboards and SSRS reports
 - Developed sales deck on TABLEAU for all businesses
 - Other than existing reports created 25 business dashboards and automated 36 reports which saved nearly 3 manual hours daily

RELIANCE COMMERCIAL FINANCE 2017 (July) – 2019 (April) (Assistant Manager – Technology, Mumbai):

- SPOC for Two-Wheeler Loan application system
- Major role involves in project management, vendor management and overall responsibility for project development and implementation for Salesforce
- Understanding of Loan Orientation System (LOS) and Loan Management System (LMS)
- Interaction with Business teams for requirement gathering and process understanding
- Development of different products like Two Wheeler, Used car, Micro Enterprise Loan, Personal Loan, Small Medium Enterprise Loan (SME LAP) for development on Salesforce platform

Salesforce System Admin Profile:

- Designed, setup and maintained Salesforce standard objects, custom objects and junction objects, while also structuring user roles, security profiles and workflow rules

- Created workflows, cross-object fields, process builder for automation of processes
- Created communities for respective users with partner logins
- Ensured data integrity through the appropriate use of de-duping, loading and exporting tools, for bulk of data using Data Loader
- Created and updated users, reports and dashboards to track pipeline/stages for management visibility, while integrating Apex (applications) to Salesforce such as DocuVault
- Performed user & administration training sessions for clients to utilize Salesforce and respective programs

Software Proficiency:

Languages	C, C++
Database	SQL Server
Front End	Eclipse, Eclipse with ADT, Dreamweaver
Operating System	Ms DOS, Windows 2000, XP, 7, 8, 10
Technologies	Salesforce (APEX), Java, PHP – Joomla, HTML, CSS, Wordpress
Tools	TABLEAU, SSRS, SSIS
CRM	SFDC
Campaign Design	UNICA

Achievements:

- HOM – Hero of the Month award
- GEM of the month award
- Got Best Corporate Manager award in year 2017-18
- Won trip to Thailand for best performance 2017-18
- Nominated for Economic Times Young Leaders of India Award - 2018
- Went for Academic and Cultural Exchange Programme to Sollentuna International School, Stockholm, Sweden.
- Participated in college and school level debate and essay competition and received applauds
- Participated in many National and International conferences
- Stood 3rd in ME first semester, 2nd in ME second semester and 1st in final semester.
- Got selected for internship at IIT – Guwahati.
- Got best paper award at Cpgcon – 2017 conference, held at Sandip foundation, Nashik, Maharashtra.

Publications:

NUMBER OF PUBLICATIONS	PUBLISHERS	
21	IEEE	7
	ACM	1
	SPRINGER/ ELSIVIER	2
	JOURNAS	11

Current Place: Mumbai

Date – 15/12/2020