Manohar Goduguluri

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SYNOPSIS / OBJECTIVE

Looking to leverage my extensive background on designing and developing e commerce solutions for diverse industry models like Track into a company which provides a thriving work environment and opportunity to apply my skills.

PROFESSIONAL SNAPSHOT

A seasoned IT consultant with 4 years of professional experience in the IT industry mastering the skills of the Sales force domain, extensive Experience in Application development using Sandbox, Apex, JavaScript, SOQL, HTML.

Sales force Developer:

- Experience in **SFDC** Development implementing **APEX Classes, APEX Triggers.**

- Experience in **creating Work flows, validation rules, CSS, HTML, DHTML, and JavaScript**.

- Knowledge in **Sales force Administration** in terms of Customization, Data Validation, Sales, Marketing and Customer Service and Support Development.

- Good experience with **SOQL, Relationships and Look ups using Workbench**.

- Extensive experience in analyzing organization processes, converting business work flows into exact Sales force.com work flows and configuring Sales force.com to meet business requirements.

- Hands on Experience in creating **Apex Classes, Apex Triggers and Visual force Pages, Custom Objects, Custom fields, Custom Tabs**, Reports and various other components as per the client and application requirements.

- Extensive business knowledge and customization experience on various sales force.com standard objects like Accounts, Contacts, Opportunities, Products and Price books, Cases, Leads, Campaigns, Forecasting, Reports and Dashboards.

- Worked in an **Agile** environment.

- Experience in creating detailed process documentation and deployment processes for Future reference.

- Excellent Leadership and Interpersonal skills, Team player with ability to work effectively with all levels of organization and individually as well.

- Ability to meet deadlines and handle pressure in coordinating multiple tasks in a work/project environment. Versatile team player with excellent analytical, presentation and interpersonal skills.

- Strong communication, organizational and interpersonal competencies along with detail oriented and problem-solving skills in the technology arena.

ACADEMIC CREDENTIALS

Bachelor of Computer Applications (**BCA**) in **Vignan Degree & PG College**, affiliated to **Acharya Nagarjuna University**, Guntur.

PROFESSIONAL EXPERIENCE

Currently working as Sales force Developer at **CUBE 84**, Chennai, Tamil Nadu **(**From **06 DEC '21** To **JUN '21)**.

Previously worked as a Sales force Developer at **Wipro,** Hyderabad, Telangana **(**From **May '21** To **Nov '21)**.

CERTIFICATIONS

Sales force Certified Administrator

(ADM201)

TECHNICAL SKILLS

Sales force Technologies	Work flow & Approvals, Reports, Dashboards, Custom Objects and Fields.
CRM	Sales force
Data Modeling	Data Management Tools (Data Loader, Workbench, etc.)
Languages	Apex, HTML, Java, Java Script, SOQL, Aura.
Operating Systems	MS-Windows XP/ME/98/95/ 2000/NT 4.0, Red Hat Linux and Unix.

Project V

Title	Samsung
Client	Samsung, US
Role	Sales force Developer
Language	Email Services, Sandbox data loading, Eclipse IDE Plug-in, and Windows XP.
Duration	Dec '21 – JUN '21
Team Size	21
Roles and Responsibilities	Development ➡ Gathering requirements with clients and developing the applications. Based on requirements, implement custom logic. ➡ Using Lightning Components created the logic and design the pages show the details ➡ Development is based on requirements for Lightning pages and passing the Controller. ➡ Based SOQL Query, created data tables on pages show the values on pages. ➡ Validations Rules and Approval Process and all creating based on requirements. ➡ Using Lightning components, create the wizards' pages and show the values on the last pages. ➡ Connected calls with clients and gathering the requirements develop the applications. Debugging the flow of execution and finding the issues and resolve the production.

Project IV

Title	Philips
Client	Philips, US
Role	Sales force Developer
Language	Email Services, Sandbox data loading, Eclipse IDE Plug-in, and Windows XP.
Duration	May '21 – Nov '21
Team Size	23
Roles and Responsibilities	Development ➥ Experience in building reusable UI components and pages. ➥ Gather the requirements by coordinating with the business analysts, developers and project managers and utilize the full functionality of the Sales force.com CRM solution. ➥ Worked on the Sales force Community cloud like how to engage with employees, customers and partners. ➥ Followed the CI/CD process for deployments using Force.com Migration Tool and git hub.

Project III

Title	Glam Labs
Client	Glam Labs
Role	Sales force Developer
Language	Email Services, Sandbox data loading, Eclipse IDE Plug-in, and Windows XP.
Duration	March '20 – March '21
Team Size	06
Roles and Responsibilities	Development ➥ Worked on Corncob Maintain user roles and profiles, security settings, access settings etc. (User Profiles, Role Hierarchy, Sharing Rules and Security). ➥ Hands-on experience in Mass Data Migrations using different data migration tools ➥ Experience in production deployment using ANT, Force.com IDE, etc. ➥ Experience to respond to production support requests and troubleshoot issues ➥ Perform data integrity and manipulation tasks such as merging duplicate records and establishing proper ownership of existing accounts and contacts in accordance with sales territories ➥ Establish and implement best practices with regards to system maintenance, configuration, development, testing, data integrity, etc. ➥ Design, document, build, test and deploy enhancements to Sales force custom objects, page layouts, work flows, alerts, reports and complex dashboards within Sales force.

Project II

Title	UHG
Client	UHG, Minnesotan, US
Role	Sales force Administrator
Language	Sales force.com Platform, Apex Language, Work flow & Approvals, Reports, Custom objects, Custom Tabs.
Duration	Feb '19 – Mar '20
Team Size	09
Roles and Responsibilities	Implementation Specialist. ➥　Build SME level knowledge around the applications used by the support organization and sales force customers. ➥　Interact with business and IT partners on a daily basis towards resolution of application Support issues, platform ennoblement and enhancement requests. ➥　Understands all aspects of Sales force configuration and technical/functional capabilities, including all changes and potential system implications related to ongoing releases. ➥　Maintains updated system documentation and Sales force policies/procedures.

Project I

Title	Novartis
Client	Novartis, Switzerland
Role	Web developer
Language	.NET, MS SQL
Duration	July '18 – Feb '19
Team Size	13
Roles and Responsibilities	Jr Implementation Specialist. ➥　Interface directly with business users to gather, track, and prioritize business requirements, and translate them into technical system requirements for the development team. ➥　Provide timely and effective communication regarding work status to appropriate Stakeholders. ➥　Contribute to team best practice and process improvements. ➥　Support the Agile development team's process.

I declare that the above information furnished is true to the best of my knowledge.

Manohar Goduguluri