Alok Hampihallikar *Salesforce Architect*
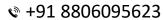
CERTIFIED Application Architect · CERTIFIED Integration Architect · CERTIFIED Data Architect · COPADO CERTIFIED Administrator · VLOCITY CERTIFIED Platform Developer

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Summary

- o Salesforce Certified Application Architect (9X certifications)
- o Technocrat with immense experience in the IT industry with international MNC's spanning more than 15 years in SFDC
- o Exposure of all Technical Architectural aspects of SFDC eco-system
- o Very deep experience in creating, executing, and maintaining an end to end Salesforce.com platform strategy
- o Lead architecture engagements through execution phases and where applicable drive internal, client and third-party vendor mixed teams
- o Very effectively played role as Solution Architect for providing Salesforce CRM solutions
- o Good knowledge of the Estimation models and capacity planning tools for projects
- o In-depth experience in various Design Patterns, Apex, Lightning Components, Force.com SOAP and REST-based Web Service APIs along with CRM domain knowledge
- o Extensive Experience in sales cloud, service cloud, Force.com Platform, Communities, CPQ implementation projects & AppExchange Product development
- o Experience in DevOps processes & tools (GitHub, Jenkins, ANT, Change Set)
- o Exposure to Industry specific cloud offerings like Health Cloud, Financial Service Cloud, nCino
- o Copado Certified Salesforce-DevOps Consultant
- o Successfully Delivered SI projects involving multiple integrations around Salesforce in complex technical landscape

Experience

Brillio (Salesforce Architect)   [Dec 2020 – Till Date]

- ❑ Implementing Financial Service Cloud for banking client
- ❑ Understanding health cloud processes & implementing it as per best-practices
- ❑ Preparing high-level & detailed-level Design for each epic & user-story for the release
- ❑ Drafting Integration strategy & presenting it to stake-holders

Accenture (Salesforce Architect)   [May 2012 - Dec 2020]

- ❑ Preparing high-level solution approach for enabling Lightning experience across different business units
- ❑ Successfully performed Solution Architect Role for new deals of various sizes till $10M & later lead delivery for few critical engagements from same
- ❑ Involvement in Requirement Grooming sessions with business sponsors, business analysts, onshore technical architects
- ❑ Detailed level estimations & securing sign-off from corresponding stakeholders
- ❑ Conducting design review process across different modules
- ❑ Detailed technical plan for enabling Lightning experience & migration of classic features to Lightning framework

Persistent (Tech Lead)   [Sept 2011 - April 2012]

- ❑ Developing AppExchange product having connectivity with client's ERP offerings
- ❑ Leading development team with ownership of development deliverables
- ❑ Code framework preparation to align with Salesforce ISV guidelines

Cognizant (Module Lead)   [Aug 2010 - Aug 2011]

- ❑ Implementing Service cloud for Telecom client
- ❑ Providing technical guidance to junior members of module

TCS (Developer)   [Sept 2007 - July 2010]

- ❑ Developing Salesforce application having integration with Legacy system including Informatica, Implementing Apex & Visualforce based deliverables

Education

- ➢ Executive-MBA from PIMSR, Mumbai
- ➢ Post-Graduate Diploma in CRM (PGD-CRM) from Symbiosis, Pune
- ➢ B.E. (Electronics) from Mumbai University