

Salesforce Consultant and Lead

APURVA PRASADE
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Professional Summary

- 7.3 Years of thorough hands-on experience in Salesforce lightning, Lightning web component, Apex, Integration and Salesforce.com configuration.
- Working as a team lead and can handle multiple projects.
- Experience in on-site requirement gathering and development.
- Excellent communication skills. Successfully handling client communication.
- Hands-on experience on Salesforce Administration, Apex & Visualforce Development, LWC, Lightning App Builder, Lightning Design System and Lightning components, Creating and Maintaining Packages
- Valid US B1/B2 Visa.
- Secondary skills – HTML, Javascript/AJAX, CSS, Unit Testing

Highlights

- Onsite Co-Ordination (Norway)
- Dreamforce-2017(San Francisco)
- Einstein analytics training(Minneapolis)

Work Summary

- nVent India – July 2019 to current
- Capgemini India – September 2018 to June 2019
- Techila Global Services – September 2016 to August 2018
- Capgemini India – November 2013 to September 2016

Technical Skills

- Salesforce Development
 - Workflows, Process Builder, Security Settings, Validation Rules, etc.
 - Apex Development, Batch Classes, Visualforce Pages, Unit Testing, REST and SOAP
- Lightning Experience
 - Project Migration from Classic to Lightning, Switching users from classic to lightning
 - App builder, Lightning Design Pages, Lightning Components, Lightning web components , Flows
 - Einstein Analytics
- Data Management
 - Apex Data Loader, CLI Dataloader, Dataloader.io, Import Wizard.
- Deployment
 - Change Sets, ANT Tool, Using MavensMate with Sublime,Eclipse IDE, WorkBench
 - Code Repository Management through Github using with SourceTree

Additional Skills –

JIRA, Visual Code, SVN

• **Company – nVent July 2019 to current**

Project : In-house project	
Designation	Lead Manager
Role	Solution architect
Description	<ul style="list-style-type: none"> • Create the development plan. • Design data schema to store third party data – SAP • SAP-Mulesoft-Salesforce integration. • Strategize post deployment phase. • Einstein analytics – KPI reports building
Project : In-house project	
Designation	Lead Manager
Role	Implement major use cases and task delegation
Description	<ul style="list-style-type: none"> • Org cleanup – Change the code according to salesforce best practices • Implement trigger framework • Implement test framework • Create lightning component and pages to manage RFQ and leads

• **Company – Capgemini India – September 2018 to June 2019**

Project : Banner HealthCare	
Banner Health is a non-profit health system in the United States, based in Phoenix, Arizona. It operates 28 hospitals and several specialized facilities across 6 states.	
Designation	Senior Salesforce Developer
Role	Implement major userstories, Case grooming
Description	<ul style="list-style-type: none"> • Managing appointments loaded from third party system. • Creating async job to pick proper appointments of which notification is scheduled. • Three types of notification – Text, Email and Voice call. • Integration with dell boomi implementation using REST API.

• **Company – Techila Global services – September 2016 to August 2018**

Project : Star Autoco	
They are dealing in cars that are new/used/demo/rental. We have built end to end system to manage their Vehicle Inventory, deals, Invoices and journals.	
Designation	Senior Salesforce Developer
Offshore Role	Implement user sotries
Onshore Role	Grooming user stories, User training

Description	<ul style="list-style-type: none"> • Design Data Model & Solution as per the requirement. • Created interactive VF page for managing deals. • Created interactive reports using apex charts. • Created web services to publish data and vehicle images on their website. • Created lots of complex triggers to automate the process. • Created Lightning components to 360o view.
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Project : Delhivery
Delhi based logistic company provides delivery services all over India. They have a wide network to cover all regions in India

Designation	Senior Salesforce Developer
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Role	Implement user stories
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Description	<ul style="list-style-type: none"> • Design Data Model & Solution as per the requirement. • Created lightning compatible visual-force matrix to create and update all types of shipping • Created web services to synch customer data with third party system • Created complex apex classes and trigger to handle complex to automate the process • Adding validations and updating existing functionality of Contract Management and Onboarding of Customers as per the requirement from Client.
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Project : IGT – Solution Stack
IGT is a huge empire in USA to provide machines and software to casinos. IGT employees use salesforce to manage their inventory, orders, cases and change management.

Designation	Senior Salesforce Developer
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Role	Implement user sotries
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Description	<ul style="list-style-type: none"> • Design Data Model & Solution as per the requirement. • Cretaed VF page to display and manage installed products and proposed products. • Created workflows to keep user posted with product changes and updated. • Created asynch jobs to synch updates on proposed products.
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Other Projects – Hello tractor, SPED

- **Company – Capgemini India – November 2013 to September 2016**

Project : TeleDenmark Communication
Denmark based telecom company provides communication services like landline, broadband, internet services etc. The project includes –

- Creating and managing customers, cable units
- Managing transactions for TV channels and related products, buying and renting movies etc.
- Managing and placing orders through customer portals.

Designation	Salesforce Developer
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Role	Implement user sotries
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Description	<ul style="list-style-type: none"> • Created apex classes and triggers for managing Invoices and refund. • Worked on customer portal, Sales cloud, Force.com • Created REST webservice for third-party integrations like aria, amazon, Cast-iron and Jitterbit. • Created visual flows to automate BPM process • Handled business communication and team assignments. Worked with issue handler JIRA for lead position. <p style="text-align: right;">Groomed</p>
<p>Project : Indirect Rebate Management</p> <p>Rebate management system is similar to a cashback process, where the customer buys upfronts at list price, but later submits invoices to claim discount. The project includes –</p> <ul style="list-style-type: none"> • Managing and approving Retailer Customers and Home care providers. • Creating and managing contracts of customers with johnson and johnson. • Creating and managing claims submitted by customers. 	
Designation	Salesforce Developer
Role	Implement user sotries
Description	<ul style="list-style-type: none"> • Created master data management process, combination of visualforce, triggers, approval process, and access. Created claim validations and contract management. • Created Reports and Dashboards for data in a glance • Handled business communication • Handled defect management and support

Qualification

- **Bachelor of Information Technology**, from Mumbai University (62%) June-2009 – April-2012
- **HSC**, from Mumbai University (58%) June-2007 – May-2009
- **SSC**, Mumbai University (78%) June 2006 – May-2007

Cetification

- Post-graduation diploma in software technology, CDAC
- Salesforce Developer 401 Salesforce Admin 201

Personal Detials

- Date of Birth : 25th April 1992
- Sex : Female
- Marital Status : Single