

Falgun Atara



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📍 Ghatanji, Yavatmal, Maharashtra - 445301

Professional Summary :

- **3+ Years of experience** in Salesforce Platform Development, Designing Custom Objects, Custom Fields, Custom Setting, Custom Metadata and Automations like Workflows, Process Builders, Flows, Approval Process, etc.
- Sound Experience in Lightning Migration of JS/URL buttons, Custom links, Hard-Coded URL's, Sharing buttons, VF pages, Dynamically Applying SLDS, Aura Components Development, Lightning Web Component development
- Worked on Salesforce CPQ - Product Configuration, Pricing Setup, Product rules, Price rules, Amendments and Renewals, QCP.
- Worked on Advanced Approvals, Implemented complex approval rules, approval chains, email templates, etc.
- Salesforce Billing – Invoicing, Payment method, Payment Gateway Setup, Tax Calculation, Payment processing, etc.
- Working knowledge on Apex Classes, Test Classes, Triggers, SOQL, SOSL Statements and Visualforce Development.
- Basics of Salesforce Integration – Authentication, REST API, HTTP methods, etc.
- Salesforce Security - Users, Profiles, Permission Sets
- Deployment / Migration tools - Data Loader, Workbench, VS Code, Salesforce Inspector, Change Sets, etc.
- Salesforce Experience Cloud – Community Setup, Community Builder and Customization.

Work Experience :

- **Jade Global Software Pvt. Ltd**, Pune, MH *July 2019 – Present*
Technical Analyst (Salesforce)
Technologies : Salesforce.com Platform, Apex, Visualforce, LWC, Aura, Salesforce CPQ, etc.
Description : Working on Salesforce Configuration, Customization using Apex, Visualforce and Lightning framework with both Aura and Lightning Web Components. Also worked on Salesforce CPQ and Salesforce Billing.

Technical Skills :

- **Salesforce Platform** : Force.com, Apex, VisualForce, LWC, Aura Components, Salesforce CPQ, Salesforce Billing
- **Tools** : Data Loader, Workbench, VS code, GITHUB, Change Sets
- **Web Technologies** : HTML 5, CSS, JavaScript, PHP, LARAVEL

Education :

Qualification	Board/University	Year of Passing	Percentage/CGPA
B.E. (Information Technology)	SGBAU Amravati	2019	8.68
HSC	Maharashtra State	2015	86.62%

Projects Handled :

Project 1 : Tray.io – Salesforce CPQ Implementation

Client : Tray.io

Period : Feb 2022 – Current

Description : It is Salesforce CPQ Implementation Project.

Roles / Responsibilities :

- Worked as Senior Salesforce CPQ Developer involved in requirement analysis
- Worked on Product configuration, bundles, features, product options, pricing methods, etc.
- Contract Generation, Amendments & Renewals in Salesforce.
- Customization using Apex, Visualforce, LWC, etc.
- Worked on Deployment of Components, Pre and Post Deployment Activities.
- Data Migration of CPQ objects – Products, Price books, Price Rules, Product Rules, Approval objects, etc.

Project 2 : TKWW – Salesforce Billing Implementation

Client : The Knot Worldwide Inc.

Period : Aug 2021 – Feb 2022

Description : It is billing implementation project for usage based products.

Roles / Responsibilities :

- Worked as Salesforce Billing Developer involved in requirement analysis
- Worked on Invoicing, Invoice schedulers, payment processing using payment center and payment schedulers.
- Partner Community setup, Implement custom LWC components for Salesforce Community.
- Worked on Apex classes, Test classes, Triggers, Batch apex, Automations using Lightning Flow, etc.
- Chargent Payment Gateway Configuration, Integrating Adyen payment gateway using Chargent, Payment Processing using Credit Card and ACH.
- Auto Allocation of invoice lines to upfront collected payments.
- Usage based billing setup, Worked with Usage Summaries, Usages, Consumption schedules, etc.
- Data Migration of CPQ & Billing Objects – Price Rules, Product Rules, Legal Entity, Billing Rule, Tax Rule, Finance Books, etc.

Project 3 : Zscaler Salesforce CPQ Implementation

Client : Zscaler Inc.

Period : May 2021 – Aug 2021

Description : It is Apttus to Salesforce CPQ migration project.

Roles / Responsibilities :

- Worked as Salesforce CPQ Developer, implemented solutions using Product Rules, Price Rules, etc.
- Worked on Customization, Configuration of Advanced Approvals, Implementing Approval rules, approval Email templates, etc.

- Implemented solution using Apex Triggers, Future methods, Batch Apex etc.
- Implemented LWC components to support business requirements.
- Maintained Technical Design Doc, Component Tracker.
- Worked on Deployment of Components, Pre and Post Deployment Activities.
- Data Migration of CPQ & Approval objects

Project 4 : Gordian Salesforce CPQ & Billing Enhancements

Client : Gordian Inc.

Period : Feb 2021 – May 2021

Description : It is CPQ Billing Enhancements project.

Roles / Responsibilities :

- Worked as Salesforce CPQ Developer, Implemented solutions using Price rules, Product rules, Quote templates, Apex Triggers, Lightning Flows, etc.
- Learned about Salesforce Billing, Process of Tax Calculation, Implementing Promotional Discount, Payment Processing, etc.
- Integration of CyberSource Payment Gateway with Salesforce.
- Maintained Technical Design Doc, Component Tracker, etc.
- Worked on Deployment of Components, Pre and Post Deployment Activities.

Project 5 : 10X Genomics Salesforce Lightning Development

Client : 10X Genomics Inc.

Period : Oct 2020 – Feb 2021

Description : It involves lightning migration, development of LWC components.

Roles / Responsibilities :

- Worked as Salesforce Admin/Developer Involved in understanding of Impact of Lightning Migration for existing Classic components
- Involved in end-to-end setup of Salesforce Lightning Environment, Lightning Foundations – Home pages, Lightning Record Pages, Lightning Apps, Utility Bar, Reports & Dashboards.
- Conversion of JS/URL buttons, Custom links, Hard coded URL's, VF pages by applying SLDS, etc. and make them available in Lightning Experience.
- Develop LWC Component for existing Visualforce page to make it compatible with Lightning Experience and Salesforce Mobile App.
- Maintained Technical Design Documents, Functional documents.
- Worked on Deployment Tools like Change Sets, Workbench and VS Code.

Project 6 : Intuitive Salesforce Lightning Migration

Client : Intuitive Surgical Inc.

Period : Feb 2020 – Aug 2020

Description : It is Lightning Migration Project which involves Lift & Shift of Components and Visualforce to LWC Conversion.

Roles / Responsibilities :

- Worked as Salesforce Admin/Developer Involved in requirement analysis and estimation of efforts

- Conversion of JS/URL buttons, VF pages, VF Components, Sharing buttons into Lightning Experience.
- Working with code deployment using GITHUB and VS Code.
- Worked with Complex tasks on LWC Development, Conversion of existing VF pages into Aura and LWC Components and build LWC compatible with Salesforce 1 Mobile App.
- Maintained Design Documents, Functional documents.

Project 7 : Yubico Salesforce Lightning Migration

Client : Yubico Inc.

Period : Oct 2019 - Dec. 2019

Description : It is Lightning Migration Project which involves Migration of Classic Components to Lightning and Partner Community Implementation.

Roles / Responsibilities :

- Worked as Shadow Resource, involved in requirement analysis and understanding of Impact of Lightning Migration
- Learned about ways for Classic to Lightning Migration, Partner community builder and its development.
- Maintained some Design Documents, Functional documents.

Certifications :

- Salesforce Certified Administrator
- Salesforce Certified CPQ Specialist
- Salesforce Certified Platform Developer II
- Salesforce Certified Platform Developer I

Accomplishments :

- **Champion Term Award** for excellent team performance on Zscaler Salesforce CPQ Implementation Project.
- **Rookie of the Year Award** for outstanding performance throughout the year.
- **Champion Term Award** for excellent team performance on Intuitive Lightning Migration Project.
- **Champion Term Award** for excellent team performance on Gordian CPQ & Billing enhancements Project.

Profile Details :

Full Name	: Falgun Narendra Atara
Date of Birth	: 12 th September 1997 (Age - 24)
Languages Known	: Marathi, Hindi, Gujarati, English
Hobbies	: Web Surfing, Travelling.
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