

# **ABHISHEK KUMAR**

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## **Career Objective**

Passionate about software development, strong problem solving and logical skill. Possesses the ability to effectively prioritize and execute tasks within high-pressure environments. Excellent written, presentation, and verbal communication skills with experience in communicating technical concepts across all levels.

## **PROFESSIONAL SUMMARY**

- 3+ years experienced Salesforce developer responsible for cloud computing strategies across Sales and Service areas.
- 2+ Year Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations.
- Exceptional understanding of business process analysis, requirement specification gathering, analysis and documentation.
- Extensive expertise in Salesforce.com (SFDC), on-demand CRM tool.
- Experience in translating the customer's requirements using SFDC best practices and crafting a solution that support their process and functional requirements.
- Created profiles and assigned permission set to the user as per the requirement.
- Worked on writing Apex Classes, Triggers, for various functional needs in the application.
- Proficient in version control and deployment tools.
- Developed visual-force pages and Controllers by using Visual-Force framework.
- Requirement gathering and client interactions on regular basis.
- Exposure to all phases of software development and testing life cycle.

## **PERSONAL TRAITS**

- Good problem-solving skills with a strong technical background and good interpersonal skills.
- Quick learner and excellent team player, ability to meet tight deadlines and work under pressure.
- Self-motivated and goal oriented.
- Can juggle multiple tasks and develop a positive work environment.

## **Experience Summary**

### **Salesforce Developer**

*HCL Technologies L.td*

Aug 2021 - Present

- Salesforce Certified Administrator
- Salesforce Certified Platform Developer 1
- Trailhead RANGER and completed 150 modules in Trailhead.
- Completed 3 months Salesforce Developer training.
- Knowledge of Salesforce CRM, User Management, Data Security, Data Modeling, Object Manager, Chatter, Data Management, Process Automation, Apex, Developer Console, LWC.
- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries, developing Triggers, Apex Classes and Lightning Web Components.
- Worked on various use cases for Sales and Marketing Applications and Service and Support Applications.
- 1+ Year Project Expertise in Salesforce CPQ, Pricing Rule, Product Rule, Product Configurations

### **Project:**

(Llyod Register)

(Hilton)

### **Salesforce Administrator**

*Fixholics.com*

June 2020- July 2021

- Knowledge of Salesforce CRM, User Management, Data Security, Data Modeling, Object Manager, Chatter, Data Management, Process Automation, Apex, Developer Console, LWC.
- Hands on experience on Org configuration and setup, Salesforce objects customization, Lightning App Builder, Reports and Dashboards, Workflow, Process Builder, Flow, Approval process, SOQL queries, developing Triggers, Apex Classes and Lightning Web Components.
- Worked on various use cases for Sales and Marketing Applications and Service and Support Applications
- Worked with various salesforce objects like Opportunities, Quote, Quote Line Items, Opportunity Line Items, Team Assignments, Account Team, and their interdependency.
- Developed and configured various automation using process builder, flows based on the needs in the organization.
- Designed and mapped CPQ objects to Salesforce custom objects and involved in Advanced Workflow Approvals.
- Created email templates for approval processes automation.
- Utilized JIRA and Service Now, to track assigned tickets and triage the bugs for BAU releases.
- Deployed the components using IDX and Git to Bitbucket.

## **Project:**

(Mundail - Finance)  
(Screenhunter - Multimedia)  
(Baron – Commerce cloud)

## **Associate Software Engineer**

*NIIT Ltd.*, GURGAON.

March 2019 - May 2020

- Profile, email templates, custom object, standard Object , tabs ,page layouts, workflow, process builder. Validation rule, Approval process, formula fields. Proficient Ability to work on CRM and MS Office.
- Configuring and setting up of data, Creation of Accounts.

## **Project:**

(Verizon - Telecommunication)

## **Educational Qualification**

- Bachelor of Technology in Information Technology with 67.14% from Rajkiya Engineering College, Azamgarh in the year 2019.
- Intermediate with 78.80 from DR.CV Raman Intermediate College, Kanpur in the year 2014.
- High School with 81.16% from DR.CV Raman Intermediate College, Kanpur in the year 2012.

## **Technical Skills**

- Salesforce administration and development
- Lightning Web Components
- Basic knowledge of **Apex, Java, SQL, HTML, CSS, JavaScript.**
- Proficient in **MS Office** (Word, Excel, PowerPoint)

## **Certifications**

- **Salesforce Certified Administrator from Salesforce in2021.**
- **Salesforce Certified Platform Developer from Salesforce in2021.**

## **Workshops**

- Entrepreneurship Awareness Camp (2018) Three days Entrepreneurship Awareness Camp conducted by Rajkiya Engineering College, Azamgarh, Uttar Pradesh, India- 276201.
- Communication Connects (2018) A Workshop Organized by Indian Institute of Information Technology, Allahabad

## **Project**

**Disease Prediction from HealthCare Communities Using  
Machine Learning Algorithms (08/2018 - 03/2019)**

I have worked on a Disease Prediction from Health Care Communities Using Machine Learning Algorithms. There are 4 member in my project , it could be used for finding the accuracy of diseases.

### **Achievements**

- Achieved **RANGER** rank on Trailhead.
- Completed **Security Specialist** Super badge in Trailhead.

### **Extra-Curricular Activities**

- Member of Industry Institution Interaction Cell, R.E.C., Azamgarh.
- Member of Training & Placement Cell of R.E.C., Azamgarh.
- Member of organizing team of Rajkiya Premier League- 2019, a Cricket Event of R.E.C., Azamgarh.

### **Hobbies**

- Cricket
- Listening to music

### **Strengths**

- Self-dependent
- Optimistic
- Self-motivated

### **Personal Details**

- **Father's name** : Mr. Ramchandra
- **Date of Birth** : 11 June,1997
- **Nationality** : Indian
- **Marital Status** : Single
- **Languages known** : English and Hindi
- **Address** : 99 Sarai Meeta Panki Kanpur Nagar

### **Declaration**

I hereby declared that the above-mentioned details are true to the best of my knowledge.

(ABHISHEK KUMAR)

Date: 5 August 2022