

Ankit Goyal

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Certified
APTUS 201 CLM
Product

Career Summary

An ambitious, self-motivated individual who has the necessary IT skills, personal attributes. He has **+9 years** of experience in multiple phases of the Software Development Life Cycle (SDLC), Resource coordination & handling, APTTUS CLM implementation (Salesforce), X-author for MS-Word, Apttus migration tool, Legacy contract data migration, Development of web applications and standalone software across several database platforms, Creation of documents like business requirement document etc. He has a good track record of managing and delivering complex functional projects in various environments.

Work Experience

Solution Architect – Apttus CLM Product - Salesforce (March 2019 – Present)

Tata Consultancy Services, Gurgaon, India

Primary Roles and Responsibilities:

- Requirement analysis and development strategy using Software Development Life Cycle
- Solution Design Document
- Impact analysis based in change request/new requirements
- Configuration of Apttus CLM module
- Development team handling
- X-author for Contracts application for development of templates
- Data migration using Apttus migration tool
- User and Resource training on APTTUS solution

Technical Lead (Architect) (March 2013 – March 2019)

Mind Merchant Global Pvt. Ltd., Gurgaon, India

Primary Roles and Responsibilities:

- Requirement analysis and development strategy using Software Development Life Cycle
- Business requirement document & Solution Design Document
- Team Handling
- Customization and Configuration of Sales, Service Administrator and End user Training
- Creation of users and Setting up Profiles, Approval process, Workflow Rules, Validation Rules, Page Layouts, Object/Field Creation, Data Loader, Reports & Dashboards, Sharing Rules, Template creation, creation of conditional clauses
- Configuration of Apttus CLM module
- X-author for MS-Word
- Echosign Integration, DocuSign Integration on salesforce
- Legacy data migration
- Deployment of the project
- User and Resource training on APTTUS CLM solution

Other responsibilities:

- Design and Populate specific tables, databases for collection, tracking and reporting of data
- Design databases, stored procedures, reports, views, functions, triggers and data input interfaces using SQL Server and C#
- Check performance of queries using SQL Query Analyzer and optimize
- Software Development (ASP.NET C#, ADO.NET, PHP, MSSQL, MySQL, JavaScript/jQuery)
- Deploying new code base release to UAT and Production Environments.
- Resource allocation and coordination
- Project Deployment guide
- Creation of diagramming and vector graphics application using Microsoft Visio

Freelancer Software/Web application developer (Feb 2012 – March 2013)

Role and responsibilities:

- Responsible for development of web based applications according to client requirements
- Involved in Software development life cycle team to develop software for client
- Software and Web application testing
- Responsible for level ideas, development, design and testing for online treasure hunt website (www.braindead.in)

Technical Support Representative (June 2011 – Feb 2012)

Cubed Solutions Pvt. Ltd., Bangalore, India

Role and responsibilities:

- Responsible for providing an efficient and professional technical service to clients
- Troubleshooting of varies problem related to computer software, networking
- Implementation of effective methods to troubleshoot IT related issues
- Provided timely online support to users/clients located in different continent

Projects

1. Project Name: APTTUS CLM Implementation

Client: Entertainment and Media Company

Platform: Salesforce

Roles & Responsibilities:

- Requirement gathering and documentation of BRD, Deployment Tracker & Workbook
- Project & Team planning (Team of 7 resources)
- Configuration and customization of the solution
- Creation & Implementation of Apttus approval processes (IWA)
- Creation of custom ARF and templates
- Weekly status to stakeholders

2. Project Name: APTTUS CLM Implementation

Client: International Pharmaceutical Company

Platform: Salesforce

Roles & Responsibilities:

- Docusign Integration with Apttus CLM on salesforce
- Improvement in workflow and approval process
- End to end process automation (Creation of agreement to auto activation of the agreement along with approval process and eSignatures)
- Deployment of the solution

3. **Project Name:** APTTUS CLM Implementation

Client: Mobile Application Development Company

Platform: Salesforce

Project Management Tool: Photon Pulse

Description: The product has capability to perform full Contracts Lifecycle Management with automatic email notifications.

Roles:

- **Implementation:**
 - ❖ Requirement gathering
 - ❖ Workbook and Solution design document
 - ❖ Configuration OOTB solution and integration
 - ❖ Implementation of Approval process and workflows
 - ❖ X-author for MS-Word
 - ❖ Echosign Integration
 - ❖ Legacy data migration using Data Loader
- **Operations Management**
 - ❖ Work with development team to determine application and component processes and provide end-to-end automated solutions.
 - ❖ Handling Development and QA (testing) teams and working closely with teams to complete application.
 - ❖ Provide technical and functional direction in matters of implementing technology within their business processes.

4. **Project Name:** APTTUS CLM Implementation

Client: E-commerce Company

Platform: Salesforce

Project Management Tool: CA Rally Dev

Description: The product has capability to perform full Contracts Lifecycle Management with automatic email notifications.

Roles:

- **Implementation:**
 - ❖ Requirement gathering
 - ❖ Workbook and Solution design document
 - ❖ Configuration OOTB solution and integration
 - ❖ Implementation of Approval process, creation of conditional clauses and workflows
 - ❖ DocuSign Integration
 - ❖ X-author for MS-Word
- **Operations Management**

- ❖ Work with development team to determine application and component processes and provide end-to-end automated solutions.
 - ❖ Handling Development and QA (testing) teams and working closely with teams to complete application.
 - ❖ Provide technical and functional direction in matters of implementing technology within their business processes.
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Academic Qualifications

- CDAC-Acts, Pune (Passed in 2011)
PG Diploma in Information System
 - University of Rajasthan, Jaipur (Passed in 2009)
B.E. (Computer Science)
 - 12th, Punjab School Education Board (Passed in 2005)
 - 10th, Punjab School Education Board (Passed in 2003)
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Certification

- CEH v7 by EC-Council
 - APTTUS 201 CLM Product (*Salesforce Platform*)
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Skills & Knowledge

- APTTUS CLM implementation (*Salesforce Platform*) and X-author for MS-Word
- Experience of software release, documentation and end-user support
- Object orientated analysis and design
- Project Management Tools: Basecamp, CA Rally Dev
- In-depth knowledge of T-SQL and SQL Server with experience in designing and implementing databases, writing queries, stored procedures, functions, triggers and views
- Frameworks & Tools: NET Framework 3.5 & 4.0, Visual Studio 2008, 2010 & 2013
- Technical skills (HTML5, PHP, ASP.NET, C#, MSSQL, CSS3)

Personal Skills

- Able to work individually, as part of a co-located team or as part of a distributed global team
 - Keeping up to date with trends and developments in information technology
 - Self-motivated and a quick learner
 - Ability to meet deadlines under pressure
 - Ability to anticipate problems and develop effective solutions
 - Team management and coordination
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Current Address

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