

Abhishek Singh
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Certificates: Platform Developer I, Salesforce Admin, Platform App Builder
TrailHead - <https://trailhead.com/me/asingh1083>

CAREER SUMMARY

- 5.1 years of Experience in IT Industry with 3 years of experience in **Salesforce Ecosystem.**
- Certified **Platform Developer I, Salesforce Admin, Platform App Builder.**
- Exposure of working at Onsite and Nearshore locations directly with Clients.
- Good interpersonal skills, confident and poised in interactions with individuals at all levels.
- Achieved **Ranger** Rank on Salesforce TrailHead with **250 badges** and **8 Super badges.**
- Awarded multiple times for 'On the Spot' and 'Applause for Team', Center for Excellence Awards for High performance, Prospective ideas and for being a Team player.
- Top 10 in Ideathon and Innovation Hackathon.

SKILLS

- Experience working on **Sales Cloud, B2B Commerce Classic, Einstein Analytic Dashboard, Community Builder.**
- Good hands-on knowledge with **LWC, Aura Components, APEX, and Triggers.**
- Proficient in **Workflow Rules, Process Builder, Flow Builder, Lightning App builder, Approval processes.**
- Experience in Creating **Roles, Profiles, Users, Permission Sets** and working with **Standard objects, custom objects and custom fields, Custom MetaData Type, Reports Builder, Dashboard.**
- Basic knowledge on **Vlocity, B2B Commerce LEX.**

WORK EXPERIENCE

Company	Accenture, Noida
Duration	April 2020 to Till Date
Position	Software Development Senior Analyst

Project Detail :-

Client: Accenture

Role: Salesforce Lightning Lead Developer / B2B Classic Admin

Project: Accenture Innovation – MyIndustry (Robot Buying Exp)

Responsibilities:

- Leading the team of 2 developers to setup B2B Classic (CloudCraze) Storefront.
- Data Modeling and defining Integration points with Zuora Billing System and SAP Order Management.
- Done Proof of Concept to integrate CPQ with B2B Classic.
- Create Storefront with LWC components on Lightning Community and successfully integrate it with Storefront of B2B for feature richness and better UX.

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- Building Einstein Analytics dashboard to show deep analysis of KIPs.

Project Detail :-

Client: Accenture

Role: Salesforce Lightning Lead Developer

Project: Accenture Innovation – NGBE (Next Generation Buying Exp)

Responsibilities:

- Leading the team of 3 developers to develop LWC components which fits well with B2B Lightning.
- Data Modeling and defining Integration points with B2B Lightning.
- Requirement gathering and involving in key decisions with B2B Team for integration of LWC components.
- Writing logic for recommendation products and code review.
- Building Einstein Analytics dashboard to show deep analysis of KIPs.

Company	TATA Consultancy Services, Noida
Duration	October 2015 to April 2020
Position	IT Analyst

Project Detail :-

Client: Stryker

Role: Salesforce Administrator/Developer

Project: Stryker Sales Cloud, IRA (Integrated Risk Assessment)

Responsibilities:

- Developing custom application to collect feedback from representative.
- Developed stand alone Aura lightning components for gathering the risk faced by representative over their sales.
- Utilizing the process builder and flow builder to automate the flow of collected data.
- Requirement gathering from user to understand the business logic, to understand the navigation of application.

Project Detail :-

Client: Carnival Cruise Lines

Role: Junior Developer

Project: Fun Sale System

Responsibilities:

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- Understanding Business rules and application used by Cruise for Onboard Fun Sale System.
- Enhancing the Application with implementation of existing technology.
- Maintenance of the existing Application and implementing new business rules.
- Fixing the bugs which are raised by onboard IT team.
- Having Onsite and Nearshore experience to be with customer and convert new projects.
- Help TCS individuals to understand the business and purpose new ideas to better assist customer with new and upcoming challenges.
- Have an Experience of 1 year at near shore location in Uruguay, be in close proximity with customer to understand the challenges faced in real time and help to identify and clear road blocks for smooth working of application which benefits the business growth.
- Involved in various training sessions with Team member to help them collaborate better with customers and clear any technical roadblocks.

EDUCATIONAL QUALIFICATIONS

DEGREE	UNIVERSITY/COLLEGE	YEAR	CGPA/PERCENTAGE
B.Tech (CSE)	U.P Technical University	2015	70.46 %
12 th	Vikas Bharti Public School	2010	80.33%
10 th	St. Thomas Inter College	2008	82.71%

ADDITIONAL SKILLS

Technical Skill: HTML, CSS, JS, ASP.NET, C#, MS-SQL, PL/SQL.

Soft Skill: Flexibility, Adaptability, Responsibility Handling and Performing skills, Team skills, Work ethics, Leadership, communication skill, Logical & Analytical Skills.

DECLARATION

I do hereby confirm that the information given in this resume is true and correct to the best of my knowledge.

Place: Noida