

## CONTACT

✉ ranjeet.shinde18@gmail.com  
📞 +91 9325519029  
📍 Pune, India  
in linkedin.com/in/ranjeetshindeba

## SKILLS

- Define Customer accounts with Basic info, Billing and Payment info, Electronic Payment Methods, Key Contacts.
- Create Subscriptions using Orders and Maintain subscription using different Order Actions.
- Define Products with different Pricing Models Charges.
- Define Bill Runs, Invoice & Credit Memo Templates and Define Payment Runs, Refunds, PM Updator and Gateway Reconciliation.
- GL Accounting Setup, Revenue Recognition rules & Journals Subscription Management Process, Mass Updator.
- Reporting, Data Sources, Data Query, Custom Objects and Workflows, Deployment Manager and Configuration Templates
- Z-Marketplace- Vertex Tax Connector, Promo Codes, Developer Tools, Collections Window, Advance Payment Manager, Statement Generator

## HOBBIES

Reading Books, Cycling, Yoga, Trekking.

# RANJEET SHINDE

## ZUORA SOLUTION ARCHITECT



## SUMMARY

Expert in New Implementaion and Customizations of Zuora Billing as per Business Requirement for B2C and B2B Clients.

Expert in Data Migrations from legacy system to Zuora Billing along with Deffered revenue details.

Implementation of Technical solutions for various business requirements across Billing Platform Projects.

Expert in Zuora Integration with Accounting/ERP System, UI [application], Middle Layer and CMS.

In Depth Knowledge of API/Web service Integration using Postman/REST/SOAP APIs.

## EXPERIENCE

### Zuora Solution Architect Estuate Software Pvt. Ltd

Jan 2023 - Present

Fit-Gap Analysis of the Existing Zuora Implementation, Done Configuration of the Custom Payment Gateway, New workflow to create Credit Memo, Discount based on Invoice amount, Mass Updates on Z-Objects.

Finalization of the Data migration approach for Deferred Revenue, Load Customer accounts, Order actions ,Revenue Subscriptions, Open Balance Subscriptions and generate Bills using developer tools.

Developed workflows to create JSON,XML,CSV data files for integrations and Cerdit Memos, Debit Memos based on Input files.

### Zuora Business Consultant Wipro Technologies

May 2021 - Dec 2022

#### Philips HealthSuite Market Place (HMP): Digital to Business D2B.

Worked as **Solution Architect** by gathering requirements, finalization of requirements, and creating Requirement and Solution Documents.

Worked as **Business Consultant** by Implementation of Zuora Solution, Validation of Use cases.

Customized API structure for Marketplace/User portals integration with Zuora.

Customized Workflows for Zuora and S4Hana/SAP integration with error handling mechanism.

Configured Payment Gateway : Adyen and WorldPay, and Payment Method : SEPA/ACH/Credit Card/CCR etc.

Product catalog configuration for multiple regions with multi currencies enablement.

## CERTIFICATION

**Zuora Certified Billing  
Delivery Architect.**  
2022-02-27

**Zuora Implementation  
Guide 101 and 201**  
2023-02-27

**Zuora Revenue Analyst 101  
and 201**  
2023-02-27  
Zuora University

Configured communication profiles, custom objects, custom events, custom notifications with beautified customer facing documents.

Customized reports generation and creation

**Zuora Business Consultant** Apr 2020 - Apr 2021

**Philips Personal Grooming: Digital to Customer D2C.**

Worked as **Zuora Business Analyst** by Implementation of Products, Payment Gateways, Tax Calculation Engine, Salesforce.

Created multiple workflows for sending payment Reminders, Automated Payment collections, Customization on Zuora Objects, Zuora Queries, Reports etc.

**Zuora Business Analysis** Sep 2019 - Mar 2021

**Philips Adults Care Group (ACG) :**

Defined Product Catalogue as per **ACG** Requirement.

Implemented Subscription Business Model with Billing, Invoicing, and Payment requirements.

## EDUCATION

**Masters in Computer Application M.C.A.** Jun 2005 - Dec 2008  
ICFAI University, Dehradun

**Post Graduate Diploma in Computer  
Management P.G.D.C.M.** Jul 2001 - May 2002  
Shivaji University, Kolhapur, India  
University Topper

**Bachelor of Science (B.Sc.)** Aug 1998 - May 2001  
Shivaji University

## PROJECTS

**Cognizant Technology Solutions** Sep 2014 - Apr 2017  
**PeopleSoft Finance Lead Consultants**  
Hartford PUM 19 Image Upgrade:

XL-Catlin Integration:

American Automobile Agency (AAA):

**Wipro Technologies** Oct 2011 - Aug 2014  
**ERP IT Business Analyst**  
Implementation of PeopleSoft Procure to Pay (P2P) and Ledger Integration (OneGL)

**Zensar Technologies** Jul 2010 - Sep 2011  
**ERP FSCM Consultant**  
PeopleSoft Finance and Fund Processing (Production support & Maintenance)

**Tech Mahindra** Apr 2004 - Jun 2010  
**ERP FSCM Consultant**  
PeopleSoft 9.1 Implementation and Support