

K KARTIK



Balinkipeta Street 2nd Lane,
Berhampur Sadar, Ganjam,
760006



30 October 1997



9778837143

kartikkumar025@gmail.com



SOCIAL MEDIA



[linkedin.com/in/kartik-kumar-](https://www.linkedin.com/in/kartik-kumar-)



github.com/kartikkumar025

CARRIER OBJECTIVE

I am looking forward in making my career in professional industry where my knowledge & skills can be better utilized for achieving organizational goal & my personal growth as well.

EDUCATION

2008 - 2013

City High School, Berhampur

Higher Secondary Education

2013 - 2015

Science College, Hinjilicut

Commerce

Council of Higher Secondary Education

2015 - 2018

Presidency College, Berhampur

Bachelor of Computer Application

(BCA)

EXPERIENCE

June 2018

ALM Business Consulting Services Pvt. Ltd.

International Sales Executive

- Cold calling to international customers in African Market and GCC countries (Like: Saudi Arabia, Kuwait, United Arab Emirates, Qatar, Bahrain, and Oman, ETC.)
- Find out the right customer who can buy company services (Like: Resume Services, Recruitment Services, and Executive Services) Assess customer's needs and provide assistance and information on service features.
- Selling company services quickly and efficiently.
- Report on the sale of the product.
- Ensure high levels of customer satisfaction through excellent sales service.
- Meet the target set by the company. Follow and achieve the department's sales goals on a Weekly, Monthly and Quarterly.

PROJECT DETAIL

- Online Railway Reservation System at IS Tour & Travel pvt. Ltd. from 15th May 2017 to 1st July 2017, i.e. about 45 days.
- Here the Front-end tool is Visual Studio 2012, back-end tool is SQL Server Management studio 2010 and for framework I have used .NET.

ACHIVEMENTS

- I have been awarded Employee of the Month four times.
- I achieved "A" certificate in NCC.
- Winner on debate competition in school.
- Winner on essay writing on school

SKILLS

- ✓ Problem Solving Skills
- ✓ Excellent conceptual and analytical skills
- ✓ Time management

HOBBY



Browsing About New Technologies



Listening Music

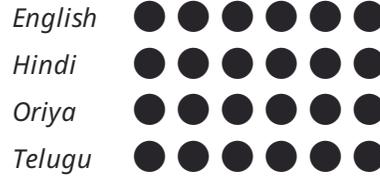


Bike Riding

SOFTWARE SKILLS



LANGUAGES



PERSONAL DETAILS

Name- K.Kartik

Gender- MALE

Nationality- INDIAN

Religions- Hindu

Marital Status-Unmarried