Chander Bolledla                                             Email: **chanderreddy2@gmail.com**
Consultant                                                   Mobile:   +918328404011
Deloitte Consulting India Private Limited

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**Career Objective:**
 To work in an enthusiastic work environment by using my knowledge and skills to accomplish the organizational goals

Professional Summary:

- 8.6 years of total IT experience in requirement analysis, estimation, design, development, unit testing, implementation and support of Salesforce CPQ, CRM and Java Web based applications.
- Certified Salesforce CPQ specialist
- Worked on multiple engagements on Salesforce  CPQ and Sales Cloud  for clients in TMT and healthcare industries using Agile and waterfall methodologies
- Good understanding of Configure-Price-Quote functionalities
- Involved in implementing technical solutions for CPQ, CLM & Sales process which includes quoting, configuration, approvals and contract management
- Working experience in providing complex pricing solutions, customized product search , custom QCP solutions and all OOB configurations in CPQ
- Good working experience in Assets/Contract Process
- Working experience in creating custom Apex, VF and Lightning components
- Supported and improved sales cycles by implementing CPQ solutions effectively
- Good knowledge in Salesforce Billing Solutions
- Working experience with Conga managed packages

**Work History:**

| Organization | Designation | Duration |
|---|---|---|
| Deloitte Consulting India Private Limited | Consultant | 17-Sept-2018 to Till Date |
| Infosys Limited | Technology Analyst | 08-June-2015 to 31-August-2018 |
| IGATE Global Solutions | Senior Software Developer | 12-April-2012 to 22-May-2015 |

**Certifications:**

- Salesforce CPQ Specialist
- Salesforce Platform Developer 1
- Salesforce Administrator
- Salesforce Sharing and Visibility Designer
- Salesforce Billing- Owned Super Badge
- Oracle Java Certified

**Awards Received:**

- 'Spot' award for my excellence in work contributions | Deloitte
- 'Star of the month' award  for my timely execution of complex requirements in CPQ | Deloitte

**Education:**

| Course | University/Board | Duration | Percentage |
|---|---|---|---|
| B.Tech (IT) | JNTU Hyderabad(SNIST) | 2007-2011 | 69.8% |
| Intermediate | Vasavi Junior College, Andhra Pradesh | 2004-2006 | 94.7% |
| SSC | ZPSS Chityal, Andhra Pradesh | 2003-2004 | 84.5% |

**Technical Skills:**

| | |
|---|---|
| Salesforce CPQ | Product design & configurations, Product bundles, Pricing ,  OOB plug-ins, Product/price rules, Custom actions, Guided selling, Configuration attributes, Approvals, Conga Solutions, Conga queries, Contracts & renewals and Order creation |
| Salesforce Billing | Invoice generation, Payment gateways, Credit & Debit Notes, Billing rules, Payments and Other OOB features |
| Salesforce | Apex coding, VF pages, Lightning components and all OOB configurations |
| Java | Spring, Hibernate, Servlets, Jsp, Html, Css, jQuery, JavaScript, Application servers, JDBC,  Jersey Rest, Soap Web Services, JMS, uDeploy, Jenkins and JMS |

**Functional Skills:**

- Good working experience in QTC Solutions
- Prepared High-level technical design documents
- Worked closely with business teams
- Prepared training plan and trained colleagues/client on CPQ and Quote to Cash
- Analytical and problem solving capabilities in resolving ongoing issues or defects and providing consultation
- Involved in project estimation and release management activities
- Actively participated as a team member in project activities and executed smooth delivery of the project

**Projects:**

| 1. | **Project Name : Business Critical Services** |
|---|---|
| **Client** | America's Telecom Major |
| **Role** | Developer |

**Project Description**

It is a CPQ solution for selling customer's professional services with large product catalog and various pricing mechanisms. Customer can send different types of quote documents to its customers using conga solutions. Customer has different kind of services with complete variance in product structure, pricing and discounts.

**Responsibilities**
- Collaborated with business teams for requirement clarifications and to provide technical feasibility details
- Translated requirements into polished, high-level designs in Salesforce
- Simplified large product catalog by using CPQ OOB configurations
- Implemented custom guided selling solution using product search plug-in
- Took the complete responsibility of product configurations, pricing and discounts
- Involved in developing security related requirements( Profile/Permission Set and other)
- Generated multiple documents using Conga composer
- Setup communities, users and their access in SFDC
- Enabled multi currency quoting
- Extensively used data loader and work bench to do data and metadata deployments
- Wrote Product/Price rules, QCP code, Custom actions, Guided selling, Custom components and other configurations
- Used product search plug-in for custom product search requirements
- Made data migration process easy by creating External ID on each object data
- Involved in fixing all kind of defects including production

| 2. | **Project Name : Legacy Contract Conversion** |
|---|---|
| **Client** | America's Healthcare Major |
| **Role** | Developer |

**Project Description**
In this engagement, I am responsible for understanding legacy contract data and making it to Salesforce. Designed and implemented contract conversion and lead the team in guiding Salesforce contract process.

**Responsibilities**
- User story analysis and efforts estimation
- Worked on legacy contract conversions to Salesforce CPQ
- Lead the team in understanding and implementing the requirements
- Worked on contract creations, amend and renewing contracts
- Involved in Order interface functionalities
- Created multiple conga templates

- Involved in writing custom code
- Wrote triggers for populating information on insert and update of objects.
- Supported production environment
- Wrote Salesforce CPQ implementation best practices document
- Implemented various performance improvement measures

**Personal Details:**

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|---|---|---|
| Father's Name | : | Narsimha Reddy Bolledla |
| Date of Birth | : | June-15-1988. |
| Present Address | : | Uppal, Hyderabad |
| Permanent Address | : | Adilabad Dist, Telangana |
| Contact Number | : | +918328404011 |

I hereby declare that the information that I have furnished is authentic, and true to the best of my knowledge.

Name: Chander Bolledla

Date: