

## Ganugula Manikumar

Mobile: +91 7386970843

Email:manikumarganugula08@gmail.com

---

### Professional Summary:

- Having Total 5 Years of experience in Microsoft Dynamics 365 responsibilities Including Development and Implementation.
- Experience in Microsoft Dynamics Crm Customization and Development.
- Good experience on the power platform of Microsoft Dynamics CRM.
- Involved in mapping customer requirements to Microsoft Dynamics CRM.
- Good experience on Microsoft Dynamics Crm C#, JavaScript and knowledge on CSS and Html.
- Good experience in customizing entities and attributes, customizing forms and views, and customizing Relationships.
- Involved in importing and exporting the Solutions as per the business needs.
- Extensively worked on automating the high business scenarios by Using Workflows.
- Working on extending the functionality of MS CRM by using Plug-ins.
- Extensively worked on Dynamics CRM Security Model, configure Ribbons and Sitemap Customizations
- An excellent team player and quick learner and implements projects with the latest technology.

### Education Summary:

- Completed **B. Tech** in JNTUK UNIVERSITY.

### Work Experience:

- Working as **GLOWBRITE SYSTEMS PRIVATE LIMITED** from December 2022 to till date.
- Worked at **LTI MINDTREE** from July 2022 to Nov 2022
- Worked at **Tenjin Technologies Pvt Ltd** March 2019 to July 14, 2022

### Technical Skills:

CRM Versions : MS Dynamics 365 online.  
Web technologies : HTML,CSS.  
Scripting Languages : JavaScript, C#, power apps.  
Functional Areas : Sales, Service and Marketing.  
Database : SQL

## **PROJECTS:**

### **#1 Project : Star pulse (MS CRM D365 Implementation)**

Project Type : Development and Integration

Environment : Microsoft CRM D365

Role : MS CRM Developer.

#### **Description:**

"STAR PULSE" is an MS D365 on-line application. Here we stored all the Policy holder details like Proposer, Member, Customer and Accounts. We have developed for all policyholders the Claim section, Renew Section, so that proposers can get Pre or Post expenses depending on their premium amount. With CRM Organization other applications are integrated to make CRM proper view, service for an individual policyholder.

#### **Roles & Responsibility:**

- Configuration & customizing the application.
- Involved in Client-side extensions using JavaScript.
- Worked on ribbon customizations using Ribbon workbench
- Implementing fully security complaints throughout the application based on roles
- Involved in developing plugins, Custom workflows & Actions.
- Implemented Reports using SSRS.
- Involved in importing and exporting the Solutions as per the business needs.
- Working with Customizing Relationships and solutions

### **Project #2 :**

#### **International Insurance Group**

Role : MS CRM Developer

Environment :Microsoft Dynamics CRM 365, Power Automate, PowerApps, Plugins

#### **Description:**

International Insurance Group, Inc. engages in the provision of a range of property casualty insurance, life insurance, retirement products, and other financial services to commercial and individual customers. It operates through the following segments: General Insurance, Life and Retirement, Other Operations, and Legacy Portfolio. The General Insurance segment consists of insurance businesses in North America and International business areas. The Life and Retirement segment includes Individual Retirement, Group Retirement, Life Insurance, and Institutional Markets. The Other Operations segment covers income from assets held by the company and other corporate subsidiaries. The Legacy Portfolio segment represents exited or discontinued product lines, policy forms, and distribution channels.

#### **Roles & Responsibility:**

- Created custom ribbon buttons and used business rules for various conditions.

- Involved in writing plugins and Workflows.
- Involved writing Java script validations as per business requirement.
- Implemented PowerApps (Model Driven App)
- Implemented Power Automate flows.
- Developed the Workflows synchronous and asynchronous.
- Developed the Dash boards and charts.
- Involved in creating the users, business unit and teams.
- Used in Fetch XML in Java script.
- Consulting for best possible Solution & support.
- Implemented Field level security.
- Implemented Business rules and Business process flows.

### **#3 Project Title : FHH(Forest Hill Healthcare USA):**

Role : CRM developer.

Environment : Dynamics 365, 2016, Fetch XML, C#, Java Script, Visual Studio 2015, Web API, Framework, CRM SDK,

### **Description:**

FHH Health is a web-based and CRM software solution specially designed and created for Home Health Agencies. The industry's best clinical practices are integrated into electronic work processes. It helps you manage Client profiles, Caregiver/employee profiles, Scheduling, Timesheets, Billing, Reports and Set up. The software lets all the Physicians, Clinicians and the Administrator interact with each other effectively. The Software has covered almost all the areas starting from accepting an Intake to the Agency till Billing. It is intensively used by many of our Clients as they have the privilege to accept both the Pediatrics and the Adult Patients. The Assessment creation plays an important role after accepting an Intake.

### **Roles & Responsibility:**

- Working with Client to understand the business logic and create prototype for development.
- Involved in developing Dynamics CRM custom workflows, plug-in creation
- Responsible for configuring Business Processes, Workflow, Actions, Ribbon
- Customization, Web services.
- Responsible for writing Java Script Validation for various Entity Forms.
- POC with canvas apps and Model driven apps.
- Creating BPF with flows.
- Writing business logic in model driven apps.
- Adding power apps scripts and formulas
- 

### **Declaration:**

I do hereby declare that all the above information is true to the best of my knowledge.

Date:

Place:

**(GANUGULA MANIKUMAR)**