

RAJAGURU GOUDAR

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Experience Summary:

To obtain a position within a growth oriented, progressive company I want to apply my several years of Procurement and Sourcing skills to an environment where they will make a significant impact on the company. The idea atmosphere would be to incorporate new initiatives and valuable decision making for the company.

Work Experience:

- Worked as **Purchase and Supply chain executive** for 2.8 years in **Magmatic NDT systems**.
- Worked as **Global sourcing specialist** for 6 months in **Khusheim Industrial Development Company**.
- Currently working at **Amazon Development Center India Pvt Ltd** from August 2017 till date as **Supply chain Executive** (CAPEX, OPEX and RAD- Rapid Asset Deployment)

Key Responsibilities:

- Ownership of buying and sourcing processes leading to success in the key areas of negotiations, account management, vendor management and purchasing lifecycle management
- Analyzing the RFQ and sourcing the material as per the requirement
- Manage the order process: requisitions from all departments/business units, handle requests for quotes, process purchase requisitions/purchase orders, provide orders to suppliers, maintain adequate records of purchases, follow up on orders/approvals and resolve issues with invoice/receipt discrepancies
- Development of vendor, Source list, info record, service record, maintains material record, maintain vendor record, maintain source list etc.
- Lead and manage Production planning, customer service, purchasing, Inventory control, forecasting, warehousing transportation, payment terms negotiation
- Owner / SPOC (Single Point of Contact) of the Department for Contract Management and catalog creation.

- Providing IT Infrastructure support for the 5 Business groups within Amazon. Managing 4 IT Asset Warehouses and supporting IT infrastructure for over 250+ sites across India, ranging from 25,000 sq.ft Delivery Centers to 5,00,000 sq.ft Fulfillment Centers.
- Analyze and understand the problems proactively to control the changes and identify root cause of the problems.
- Floating RFQ to vendors through system, conducting Bidding process for all category requirements and vendor selection based on our requirement
- Creation of PO in SAP MM and Coupa expediting the same if requires
- Negotiating with vendors for obtaining the best quality at the best prices thus ensuring best buy and reducing the lead time to deliver the material.
- Maintain the reports related to supply chain management all activities and Coordinating with Finance team for payment related queries
- Coordinating with business Stakeholder for project requirements, forecast etc and providing necessary in put on time for smooth operation
- Overall evaluation of Vendor proposals, technical, analytical & operational review meetings with various vendors globally, sanctioning/approving the expenses for contracts.
- Process purchase orders and requisitions for products. Communicate with prospective vendors to determine terms and availability
- Work with tech team to generate and enhance specifications of new products lines and resolve issues.
- Releasing PO to vendor on time and maintaining material delivery status tracker, on day to day bases sharing material delivery status tracker with concern stake holder and warehouse team

Key Competencies and Skills

- Sourcing
- Experience and knowledge in SAP MM, Coupa and oracle
- Leading the team members
- IT Supply Chain Management – Ordering, Inventory & Logistics

Strengths

- Excellent analytical and conceptual skills.
- Can work in global and virtual project environment.
- Strong client facing and excellent communication skills.

Awards and Achievements

- From 2018 – Takeover capex (4M) category sourcing, saved 15% in Safety PPE and fabrication items.
- Negotiated with OEM and saved 8% in Safety items.
- Fixed prices for all 4M under RC's and Catalogs.
- Timely payment of 4M vendors (<30 business days of invoice submission) increased to 80% in 2017-18 from 40% during 2016-17.
- Execution Excellence (Amazon New Launch 17-18 and 18-19)
- Credential of being nominated for “Extra-miller Award” in March-2019 for complete Material procurement of the BOM5 and BLR7) with in time limit.

EDUCATIONAL QUALIFICATIONS

- BACHELOR OF ENGINEERING (Mechanical 62.57%)
BLDEA'S Engineering College Bijapur, Karnataka.
- DTE Board Bangalore, (54.16%)
BVVS Polytechnic College, Bagalkot.
- SSLC (77.28%)
SVVP high school Badami. KSSE BOARD.

PERSONAL INFORMATION

Father Name : Shivanagouda
Mother Name : Basamma
Gender : Male
Date of Birth : 24th August 1989
Mother Tongue : Kannada
Nationality : Indian
Language Known : English, Hindi, Kannada

DECLARATION:

I hereby declare that all the above details furnished by me are correct to the best of my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date:

Place:

Rajaguru Goudar