

Ashu Chadalawada

Hyderabad, Telangana

jullian83@live.com

7993057459

- Over all 8+years of experience in End to End Recruitment, Consulting and staffing requirements.
- In-depth knowledge of different streams & skill sets in order to map them to business requirements and Stake holder Management.
- Ability to work on different types of staffing like RPO, VOP (vendor-On-Premise), SDO (strategic Delivery Operations)/VMS (Vendor managed services), MSP (Managed Services Provider), Model Clients etc.
- Extensively worked with Mark-up & non-Mark-up clients.
- Extensively worked on versatile domains like BFSI (Banking & Financial institutions), IT Product Development & Services, IT Infrastructure.
- Hands-on experience in Usage of various Job Portals, Social Media (linkedin, Github, Stackoverflow, Face book etc.) and ATS.
- Consulting on sourcing strategies, customer relationship management, recruiting, screening, presenting candidates qualifications, scheduling interviews, reference checking, negotiating, making offers, creating contracts and closing candidates that can help actualize corporations' missions etc.
- Strong knowledge of recruiting candidates using Google X-ray search, Recruitment Geek Tool& LinkedIn.
- Highly skilled in MS Office Suite including MS Word, MS Excel and MS PowerPoint.
- Primary responsibilities include demand fulfillment for roles starting from Associates to Operations Managers, stakeholder management, tracking / reporting, etc.
- Expertise in managing stakeholder Management, vendor management and Candidate management.
- Successfully locked up twice yearly contest goals and promotions with Previous Organization.

Willing to relocate to: Bengaluru, Karnataka

Work Experience

Senior Direct Recruiter

Barclays

October 2018 to Present

Responsibilities:

- Responsible for handling whole life cycle recruitment, including candidate's identification, interview, evaluation, salary negotiation, interview scheduling, and post interview aspects such as follow-up with the Hiring Manager.
- Working with the Respective business Hiring Managers to understand the requirements and skills in order to analyze the Market Intel.
- Interact with candidates, giving them a brief about the position, roles and responsibilities, technical requirement and checking their positional fitment based on killer questions and assign to respective technical interviews.
- Having experience on ATS tool- TALEO, WORKDAY
- Working with Internal Mobility Team maintaining Internal IJP's & Referrals
- Closely coordinating weekend and weekday drives (bulk hiring)

- Acting as Spoc for bulk hiring business drives and conducting online assessments like Codility/ Hacker earth to the technical recruitment.
- After the selection, collecting required documents from the candidates, HR discussion and offer release, conducting network events for candidate engagement and continuous follow up till date on boarding.
- Extensively worked on C-level/senior Management roles like, VP, AVP, DBO, Project Manager, Program Manager, Principal Consultants/Directors roles etc.

Senior Recruiter Level

People Tech IT Consulting Services

January 2017 to August 2018

Responsibilities:

- Responsible for handling whole life cycle recruitment, including candidate's identification, interview, evaluation, salary negotiation, interview scheduling, and post interview aspects such as follow-up with the vendor for interview feedback, Po's and Contract's.
- Work according to multiple requirements in a high growth multitasking environment.
- Handled the tasks of maintaining candidates and newly hired employee records in the Applicant Tracking Systems (ATS).
- Experienced in using internal database like and RWS (Recruiter workspace) a huge database associated with various job portals and adding new profiles and merging duplicate profiles etc.
- Identifying End-Clients and generating leads for Resource Management and Staff Augmentations
- Interviewing and short-listing before submitting to the hiring Managers.
- Retaining existing vendors by regular follow-ups through e-mails and cold calling.
- Perform all staffing functions needed to fill our clients open job requirements.
- Scheduling Interviews for Consultants and guiding them at the time of interview by providing the information of the client.
- Clearly communicated all aspects of the offer including salary, benefits, relocating, etc.
- Determined the needs of the hiring managers

Senior Recruiter

Soft Pro Global Technologies - Hyderabad, Telangana

August 2014 to December 2016

- Responsibilities:
- Managing full-cycle recruiting which includes research, locating, screening, interviewing, negotiating and closing candidates till on-board and develop strong relationship with stakeholder to well understand about the requirements Preparing daily / weekly / Quarter-on-Quarter dashboards to Hiring Managers respectively & Involve in for priority requirement meetings with BU managers.
- Interact with the technical team for getting the insight of the project and process Complete coordination with technical panelist, schedule the interview and getting it closed.
- Interact with the Hiring panel to get timely feedback and keeping the internal team Vendors & candidate informed about the application status.
- Getting the candidate rating filled from the panelist in timely manner.

Recruiter

Tech Point Solutions (India) Pvt. Ltd - Hyderabad, Telangana

January 2010 to July 2014

Responsibilities:

- Experience in Entire End to End Recruitment Life Cycle.

- Interview, Follow-up, On-boarding) Interacting with the hiring managers and fetching out the information mandate to the projects First step to understand the Job description in detail.
 - Sourcing Resources from Social Networking Sites/Job Boards/Internal Database/Reference Solid Hard core sourcing with different key words and alternative etc.
 - Posting the jobs in Professional/social networking sites (LinkedIn, Bullhorn Reach, Indeed, Facebook etc) and Job Boards.
 - Identifying the candidates with the right skills to match the requirements.
 - Screening the candidate according to the skill set and checking with candidate technical skills,
 - Communication skills, managerial skills, functional skills and attitude expectation.
- Clients Handled:Microsoft:(IDC, MGSI, GFS, MSIT), Amazon, Google, Adobe, EBay, Hcentive, Progress Software GainSight, WinShuttle, Yatra, VeriSign, Net App, Pubmatic, Ericsson, PWC

Education

MBA

Nagarjuna University

B.com

Bharath University

Skills / IT Skills

- HeadHunter, Xray Search, Stakeholder Management

Online Profile

<http://linkedin.com/in/ashuj27>