Kunal Dhoka

B.E. (Electronics & Communication Engineering)

Mobile no: +91 9993168555

Email ID: kunaldhoka@gmail.com

LinkedIn ID: https://in.linkedin.com/in/kunal-dhoka-8b731448

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Career Objective

Intend to work in an organization with challenging and creative environment where I can effectively utilize my skills and perform my responsibilities efficiently.

Experience

Organization: **Intellicus Technologies**   *Indore, India*
Designation: Assistant Manager - Data Research   *March 2016 – to Present*

Data Research Responsibilities

- Conduct research and analysis to provide business and market insight that drive business direction and decisions.

- Work on major aspect of research: Developing research objectives, research planning and secondary research.

- Responsible for Data collection, filtering, consolidation, storage and allocation.

Salesforce Data Management and Reporting Responsibilities

- Create and manage reports, real time dashboard and trend analysis for top management review.

- Salesforce Administration including: managing fields, user profiles, user roles, security, data management, chatter, creating and managing reports and dashboards, and other standard tasks.

- Engage in data cleansing activities to ensure data is consistent and accurate for reporting.

- Responsible for creating and testing BI Reports (Ad -Hoc, OLAP, Smart Report) and Dashboard for multiple clients.

Organization: **Infosys**   *Bangalore, India*
Designation: Graduate Engineer Trainee   *December 2014 – March 2015*

Role & Responsibilities

- Knowledge of Microsoft SQL Server

- Elementary Knowledge of Data Warehousing, Online Analytical Processing and Business Intelligence

- Business Communication

Summer Internship

Organization: **Indian Railways**   *Ratlam, India*
Designation: Intern   *June 2013 – July 2013*

Area: Study of data transmission and reception through antenna, Communication through optical fiber, RF Communication and Study of various networking devices used in communication.

Paper Presentation

- Presented Paper in National Conference on Recent Advances in Embedded Systems & VLSI Designs titled "**Molecular Manufacturing**" organized by Sanghvi Institute of Management & Science, Indore.

- Presented Paper in National Conference on Advances in Communication & Computing titled **"Nanorobotics"** organized by Acropolis Technical Campus, Indore.

- Presented Paper in International Conference on **"Image Processing Based Intelligent Traffic Controller"** organized by International open access journal held at Bangalore.

- Presented Paper in National Conference on Advances in Electronics & Communication Engineering titled **"Nanorobotics"** organized by SVCE, Indore.

Skills

- **Database Exploration Tools:** LinkedIn Sales Navigator, Zoom Info, Discover Org, Hoovers and Hola Connect.

- **CRM:** Salesforce

- **Reporting and Analytics:** Salesforce, Intellicus, Google Analytics and MS Excel

- Knowledge of creating Ad-hoc Report, Smart Report and Real time Dashboard.

- Learning **R** and **Data Science** Independently

Certification

- AMCAT Certified Data Processing Specialist (License No.1380007-211)
- Certified Google Analytics for Beginners.
  https://analytics.google.com/analytics/academy/certificate/_eeRBDZvQ-aDrdDt6VPSEA

Educational Qualification

Bachelor of Engineering in Electronics & Communication Engineering from **Sanghvi Institute of Management & Science, Indore** (2010 - 2014) affiliated to **Rajiv Gandhi Proudyogiki Vishwavidyalaya** (Bhopal, Madhya Pradesh).

- Percentage: **70.00 %**

Higher Secondary 2009, M.P. Board, St. Theresa's Higher Secondary School, Dhar

- Percentage: **66.4 %**

High School 2007, CBSE Board, Kendriya Vidhalaya, Dhar

- Percentage: **72.4 %**

Personal Profile

Date of Birth   **:** June 14, 1991

Hobbies   **:** Philately

Contact Address   **:** 264, Pipali Bazar, Dhar (M.P.)

 I do hereby declare that the information given above is true to the best of my knowledge & belief.

Kunal Dhoka