



# Daniel Tousignant

Enterprise Agile Coach

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Dan can provide value to your Agile implementation:

- at the organization level, to drive strategic change across the organization and ensure that adoption of Agile techniques is embedded from the most senior levels of the organization.
- at the portfolio or program level, to help organizations to establish the right processes for managing a portfolio of work in an Agile way.
- at the team level, working with teams to ensure that delivery teams are adopting Agile and performing effectively.
- or across all levels to ensure that organizations adopt a pragmatic approach to the way in which they govern delivery and continuous improvement of product and services.

## Key Areas of Expertise

Scrum, SAFe, Kanban &  
Scrumban Coaching

Agile Program  
Management

Agile in Distributed teams

Executive Coaching &  
Mentoring

DevOps Best Practices

## Agile Training Courses

Scrum Master Certification

Product Owner  
and User Stories

Kanban for Software  
Development Teams

Advanced Scrum Master  
and Agile coaching

Agile for Executives

Scrum for Teams

## Summary

Dan has over 20 years of experience providing world class project management for strategic projects, direct P&L experience managing up to 50-million-dollar software development project budgets.

He has experience in managing multi-million dollar outsourced software development efforts.

With strong, demonstrated, results-driven leadership skills he has the ability to communicate a clear vision, build strong teams, and drive necessary change within organizations.

Expertise in providing Scrum Project Management Training, Assessments and Coaching to people and organizations that are facing the challenges of transitioning from a traditional PMI based project management methodology to the Scrum framework.

He has served as a Program Manager on multiple large-scale Agile software development projects which included oversight of hiring and on-boarding of 180+ employees and contractors and management of 20 million dollars in outsource staffing contracts.

## Certifications



## Prior Experience

- **Organization:** Cape Project Management  
**Role** – Principal, Agile Coach and Trainer
- **Organization** – CRICO Risk Management Foundation  
**Role** – Agile Program Manager, AVP Software Development
- **Organization** – BMC HealthNet Plan  
**Role** – Director, IT Project Management
- **Organization** - McKesson Corporation  
**Role** – Agile Program Manager, AVP Software Development
- **Organization** - EPM Consultants  
**Role** - Project Management Consultant, Principal
- **Organization** - Project Management Services, Inc.  
**Roles**
  - COO/VP of Operations
  - AVP, Northeast Regional Manager
  - Director, Project Management Consulting
- **Organization** - Health Management Resources  
**Role** - Director, Product Management

## Education

MBA Studies, Suffolk University (10 courses completed with a 3.9 GPA)

Bachelor of Science, Industrial Engineering: University of Massachusetts, Amherst

## Certifications

- Certified SAFe® 5 Program Consultant
- Certified Scrum Professional (CSP): Scrum Alliance
- Agile Certified Practitioner (PMI-ACP): Project Management Institute
- Professional Scrum Master (PSM I): Scrum.org
- Professional Scrum Developer (PSD I): Scrum.org
- Professional Scrum Product Owner (PSPO I): Scrum.org
- Certified Project Management Professional (PMP): Project Management Institute

## Appendix – Resume with details

### Cape Project Management, Inc.

2010 - Present

#### Agile Coach and Trainer

- Providing Agile project management training, assessments and coaching to people and organizations transitioning from a traditional project management methodology to Agile frameworks including SAFe, Nexus, Scrum, XP, RAD/JAD.
- Sample of experience:

Northrup Grumman	Executive Agile coach for \$180m HW/SW program Lean-Agile Consulting to Executives SAFe Solution Model Implementation
Chevron Corporate	Enterprise Agile Coach for Shipping IT Launched SAFe Portfolio Implemented Lean Portfolio Management
ATT Direct TV	Senior Agile Coach for Direct TV SAFe® for Teams Training Leading SAFe® Training SAFe® for POPM Training SAFe® Advanced SM Training Value Stream Mapping Workshops Inspect and Adapt Workshops Shared Services Coaching
State Street Bank	Agile Team Coach for 3 Teams Enterprise Trainer for Product Owners Custom Scaled Agile Implementation
Genscape	Agile Coach & Trainer Agile Fundamentals Training Advanced Agile Training Best Practices Consulting
CRICO	Interim VP Development 2-year scaled Agile Implementation
Management Concepts	Product Owner for federal agency training curriculum: <i>Agile in the Federal Environment</i>

- Agile and Scrum training for over 40 organizations and over 3000 individuals.
- Developed the following proprietary curriculums:
  - *Scrum Master Certification Training*
  - *Product Owner and User Story Training*
  - *Scrum Team Member Training*
  - *Advanced Scrum Master and Coaches Training*
  - *Agile for Executives*
  - *Agile for Team Members*
  - *Agile Engineering and Testing*
  - *Advanced Agile Assessment*
  - *Agile Train the Trainer*

### CRICO Risk Management Foundation

2010, 2012 - 2014

#### Agile Program Manager/AVP Software Development

- Introduced Agile and Scrum as the project management approach for a large system replacement project.

- Provided program management and facilitated Scrum of Scrums for system implementer and system integration teams for 22 Sprints.

## **BMC HealthNet Plan**

**2008 – 2010**

### **Director, IT Project Management**

IT Agile/adaptive PMLC implementation

- RAD and JAD implementation
- XP practices implementation

Strategic Project Management

- Claims Payment Operations: Performed the role of Lean project manager for a claims payment initiative to reduce errors, increase provider satisfaction and reduce administrative and medical expense.
- Medical Cost Savings: Provided program management of 11 Health Services projects designed to provide multi-million dollar medical cost savings.

Portfolio Management

- Project Portfolio Management (PPM) of 80 business-critical projects.

Process Improvement

- Performed continuous improvement all processes related to project management throughout the organization.
- Developer and delivered customized training on all new and improved project management processes.

## **McKesson Corporation**

**2005 – 2007**

### **Software Development Program Manager, AVP**

Program Manager for a large-scale JAD and RAD Agile software development initiative. Projects included: Development and execution of all project management and Agile processes including schedule management, risk management and change management.

- P&L oversight of a 47-million-dollar project budget, including budget forecasting, tracking and reporting
- Management of 20 million dollars in outsource staffing contracts
- Oversight of hiring and onboarding for 180+ employees and contractors
- Reporting and decision support for all operational and financial metrics; earned value progress reporting, executive dashboard reporting, and budget reporting

## **EPM Consultants**

**2001 – 2005**

### **Project Management Consultant, Principal**

- Managed enterprise-wide projects for Fortune 500 organizations. Developed the overall schedule and plan for large-scale projects. Projects were managed both in an Agile framework and in a traditional project management model depending upon the maturity of the existing processes.

## **Project Management Services, Inc.**

**1997 - 2001**

### **VP of Operations**

- Managed all daily operations and the professional development of 200 consultants

### **AVP, Management Consulting, Northeast Regional Manager**

- Responsible for all staffing, business development and account management for all key clients in the Northeast. Managed a team of 30 consultants and 6 clients.

**Technology Product Manager**

- Managed the ongoing development and marketing of all technology enabled products, including proprietary client-server and web-enabled loan-processing applications