Sai Roopa Addula

Software Engineer
Sairoopa242@gmail.com
+91-(913) 398-9243

Carrier Objective

Experienced Sales force CPQ and Admin professional with 4 years of expertise, seeking a challenging position to utilize my Knowledge and proficiency in Sales force CPQ and administration. I aim to contribute my skills to enhance sales processes, optimize Sales force functionalities, and drive business growth.

Experience

Larsen & Turbo InfoTech Pvt Ltd

Apr 2022- Present

Software Engineer

- Worked in MSCI (Morgan Stanley Capital International) project.
- Configured Sales force CPQ using product validation rules, selection rules, alert rules, filter rules and various price rules.
- Implemented MDQ, Block pricing, Discount schedules, configuration attributes.
- Configured Package Settings, implemented advanced approvals for quotes and also created quotes, orders and contracts.
- Implemented Apex classes, triggers, new buttons and custom actions as per client's requirement.
- Experience on Doc Sign Integration.

Virtusa India Pvt Ltd

Oct 2020 – Apr 2022

Software Developer

- Worked in XMM (X changing Message Middleware) Project.
- Good hands-on in SFDC administrative tasks like creating profiles, roles, users, page layouts, approvals, process builder, flows, validation rules, reports, dashboards.
- Experience in designing custom objects, custom fields, workflow rules, Process Builder, Flows.
- Implemented apex classes, triggers with its best practices.
- Hands-on experience in building client requirements at best.

Wipro Limited   **Jul 2019 - Oct 2020**

- Worked as Sales force admin support governing user account creation, personal information setup, password reset, Roles & Profile creation, user group creation, updating company profile, Network access setup.
- Involved in setting up field level access for each custom object created based on the user's role within the organization.
- Developed various Custom Objects, Tabs, Entity-Relationship data model, validation rules.
- Involved in the Data Transformation and Data Cleaning activities while transferring the data to the external system using Informatics on Demand.
- Defined lookup and Master-Detail relationships on the objects and created junction objects to establish connectivity among objects.

- Involved in security levels and privileges by customizing Salesforce.com Profiles and Roles.

Technical Skills

- Languages: Apex, java.
- Frameworks: Aura
- Database Computer Language: SQL, SOQL.
- Development Tools: Data Loader, Developer Console, Eclipse.
- Operating System: Windows 10

Education

- BSC (Computers) from Viswam degree and pg college Angallu.

Sales force Certifications

- Sales force Certified CPQ Specialist.

Personal Skills

- High adaptability to changing requirements
- Team player with good communication skills
- Ability to quickly learn new processes and tools.

Declaration

I hereby declare that all above information is in correct with fact or truth up to my knowledge and I bear the responsibilities for the correctness of the above-mentioned particulars.

Date: Sai Roopa Addula