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## ASWITHA LAKSHADHI

### SALESFORCE CONSULTANT

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### CAREER SUMMARY

I have a total of 3 Years and 5 months of IT experience, good communication and leadership skills, and the ability to perform well in a fast-paced business environment.

### SALESFORCE PROJECTS

- Worked on a project to utilize standard Salesforce CRM functionalities to provide Marketing, Sales, and Service solutions and develop custom functionality to take care of Project Resource Allocation and Billing

### SALESFORCE CERTIFICATIONS, BADGES & SUPER BADGES

📄 Salesforce Certified Administrator

📄 Salesforce Certified Platform Developer I

✓ App Customization Specialist  
✓ Security Specialist

✓ Lightning Experience Reports &  
Dashboards Specialist

✓ Business Administration  
Specialist

Process Automation Specialist

✓ Apex Specialist



### SALESFORCE EXPERIENCE

**Salesforce Consultant | Stratos**

**Duration-**Feb 2 to Till Date

- Responsible for the set-up, configuration, and maintenance of the company's Salesforce application.

- Responsible for introducing improvement implementations to the existing system.
- Designed and developed custom solutions on the Salesforce platform by utilizing Apex, Visual Force, and initiated data migration and application integration.
- Designed and implemented custom business solutions that are based on cloud-based business applications, specifically on the Salesforce platform.
- Proactively took part in documenting business requirements, process flows, specifications, application design, configuration, testing, and deployment.
- Collaborated with clients to lead projects, developed, and delivered any crucial components of Salesforce technology solutions, and facilitated business process analysis sessions.
- This project aims to utilize standard Salesforce CRM functionalities to provide Marketing, Sales, and Service solutions and develop custom functionality to take care of Project Resource Allocation and Billing.
- Implemented Sales cloud with multiple customizations thereby improving customer engagement and sales efficiency.
- Implemented Marketing cloud with multiple customizations thereby improving Lead Management.
- Implemented Service cloud with multiple customizations thereby improving Case generation and their proper assignments.
- Responsible for the set-up, configuration, and maintenance of the company's Salesforce application.
- Implemented an Automation tool to assign projects with the required skills according to employee availability and skills.
- Created Web to Lead form, Web to the case form
- Added Knowledge articles in the partner community
- Created page layouts, search layouts, custom links, and related lists.
- Configured pick lists, dependent picklists, lookups, junction objects, master-detail relationships, validation rules, and formula fields.

## OTHER EXPERIENCE

### Salesforce Administrator | Cognizant Sep 2021 –April 2022

- Creating application, Object, Fields, and Page Layout setup
- Handle basic Salesforce.com administration tasks including user management, access management, profile, and permission sets management, data extracts, uploads, inserts, data backup
- Maintain and manage SFDC security including roles, profiles, sharing rules, enhance and create workflows, groups, functions, and configurations within the Salesforce.com environments
- Sound exposure on Salesforce Process builder, workflows, and Email notification mechanism
- Manage ongoing support requests and administrative needs of users
- User creation, profile creation, and management of public group sharing setting
- Advance knowledge and hands-on experience on data loader and excel
- Hands-on experience creating custom process flows on Salesforce
- Excellent organizational, verbal, and written communication skills
- Using Apex Class send an email, create a field on page layout
- Using HTML to create a Web to lead form
- Configure and customize Salesforce standard and custom Object
- Create and customize reports and dashboards in Salesforce
- Mapping relationships between related businesses.

## Automation Tester | Accenture

Duration-Mar to April 2021 (2 years and 1 month)

- *Financial Health care application creates test cases and tests the application*
- *Created Test cases and steps for the UAT to test the application.*
- *Analysing and understanding the user stories and acceptance criteria.*
- *Identifying the test scenarios that need to be automated.*
- *Prepared and executed Test Cases as per System Requirements and User Stories.*
- *Prepared feature scenarios and automation scripts in Selenium with Cucumber.*
- *Implemented different automation frameworks like POM and TestNG.*
- *Executed and debug test scripts.*
- *Participated in Sprint Planning Process and developing the Test Plan.*
- *Performed defect tracking and management in JIRA.*
- *Track Bug Report to its closure. Logging Defects in the Defect tracking tool.*
- *Analyse the test results and maintain the test reports using JVM Reports*
- *Involved in all levels of Agile starting from test planning to the retrospective meeting.*
- *Regression testing and generating reports through Jenkins.*
- *Enhancing the Selenium Test cases for Cross browser testing*
- *Create the test cases according to Requirements and Test reports through JVM Reports.*

## EDUCATION QUALIFICATION

**Degree:** BE  
**College/Institute:** Kongunadu college of engineering  
**Subject:** Computer Science  
**Stream:** Computer Science

**Year of Passing Out:** 2018  
**Marks Scored:** 71%

- Web technologies: Java with Selenium
- Methodologies: Agile, JIRA, JVM

## PROFESSIONAL SKILLS

- Strong communication skills Exceptional time management
- Good team management and leadership qualities