



# Neha Rani

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## ABOUT ME



### Senior Software Engineer- Salesforce

To hold up a challenging position in the corporate world through diligence and dedication and to accelerate my pace towards the growth of organization I work with by riding on my strengths and making innovations with my skills.

**7+ Years of Experience in Salesforce, Apttus CPQ, CLM, Docusign & Java**

## Professional Summary



Having **3.6 years** of strong experience in Salesforce CRM involves various phase of design, development and testing of SFDC.



- 1.2 years of experience in Conga CPQ, CLM.
- Worked on Docusign-CLM integration
- Hands on experience in analysis and design of customer requirements.
- Hands on experience on developing lightning **aura components and Lightning Web Components**.
- Worked on the designing of Custom Objects, Custom Apps, Record types, Page layouts, Validation rules, Workflows, Process builder, Profile permissions, Email Templates, Changesets.
- Exceptional proficiency in **Apex classes, Triggers**.
- Sound ability to write and debug efficient **SOQL queries** of standard and custom objects, and able to understand and develop for complex data models.
- Excellent problem solving and troubleshooting skills, with a solid customer-service Orientation
- Involved in complete SFDC including analysis, design, development, testing,deploy of application software.

Having **3.8 years** of experience as a Sr. Software Developer in developing Web Based Application using Java and Go Lang related areas of Enterprise solutions.



- Last worked as Senior Software Engineer at MPower Softcomm Pvt. Ltd.
- **3.8 years hands on experience of developing and deploying java applications.**
- An experienced team player with excellent communication and interpersonal skills who can work independently under pressure can lead, motivate and influence others and can train and mentor subordinates.
- Worked for Banking and Financial Services Domain.

## WORK EXPERIENCE



Jun 2021 – Present

### Technical Lead - Salesforce

Conga/Apttus India (via Tech Mahindra Ltd.)  
Chandigarh

**Technology:** Salesforce, Aura Component, LWC, Apex, Salesforce Configuration, Rest APIs, CPQ, CLM, Docusign

### Role and Responsibility:

- Solid understanding of CRM capabilities and functional areas
- Experience in the Apttus CPQ and CLM OOTB functionalities and features.
- Experience in variety of Salesforce Implementation & Managed Services projects
- Expert knowledge of Salesforce Customization, Apex, Trigger, Lightning, Salesforce configuration, Salesforce security model, Managed Package upgrades and Salesforce deployment
- Integration of CLM with DocuSign, and other third-party systems
- Expertise in Customization of the complete docuSign flow.
- Efficient Architecture expertise with high data volume

### WORK EXPERIENCE



Feb 2019 – Jun 2021

#### Senior Software Engineer- Salesforce

Grazitti Interactive Pvt Ltd  
Panchkula, Haryana

Grazitti Interactive is a global provider of SaaS products and digital services leveraging cloud, mobile and social media technologies to reinvent the way you do business. Since 2008, Grazitti has been helping companies power their businesses with marketing automation and cloud innovation services, and its enterprise search platform.

**Client:** ACXION - US Based Firm

**Technology:** Apex, Salesforce.com, Salesforce Configuration

#### Role and Responsibility:

- Requirement gathering and analysis of the business requirements.
- Understanding of complex requirement of project and be a part of brain storming sessions for providing solution.
- Maintained and customized the Salesforce.com scopes such as Users, Roles, Profiles, Groups, Accounts, contacts, Record types, Email Templates and page layout customization.
- Work directly with Business POC's and independently perform development, testing, implementation and documentation.
- Worked on the Lightning Migration Projects. Migrated the complete Sales Cloud to the Lightning using Aura components and Lightning Web Components.
- Created some Standard functionalities which were not supported in Lightning so far.
- Worked on Salesforce for Mobile App.
- Develop, maintain, create, and improve validation rules, custom workflows, , Apex customizations, custom objects, fields.
- Involved in the Deployment activity during SIT, UAT phase.

### WORK EXPERIENCE



August 2016 – Dec 2016

Developer

MPower Softcomm Pvt. Ltd.  
Bangalore, Karnataka

#### Project Description :

RMCS is Next Generation Financial Txn Platform having feature of core banking system with IMPS ,NEFT feature, wallet system and service fulfillment e.g. Mobile top up, bill pay etc. It is connected with 72 banks in India and 5 banks in South Africa for domestic money remittance. The service provider for service like financial switch like NPCI/UIDAI etc. Currently we are implementing this solution in multiple countries of Asia , Africa and Middle East with multiple access channels like USSD, POS ,Web and Mobile Application.

**WORK  
EXPERIENCE**



April 18, 2013, – July 31, 2016

**Senior Software Engineer**

IGATE Global Solutions Pvt. Ltd. (Now **Capgemini**)  
Bangalore, Karnataka

**Project 1:** Transactional Banking Terminal(TBT)

**Client :** National Bank of Canada

**Environment** Java, Spring, iBatis, JSP, Dojo, CSS

**Project Brief:** TBT is a banking platform primarily used to process common monetary transactions (deposits, withdrawals, bill payments, currency exchange, transfer, etc.) at the branch counter and Employee management and Branch management at Back Office.

**Roles and Responsibility:**

- Handled various modules end to end (Frontend to backend) with quality and timely deliveries.
- Prepared the Unit Test Cases for respective modules and tested them entirely.
- Fixed all critical issues and bugs.
- Worked on PCR and some common functionalities used in project.
- Worked on database objects Tables, Stored procedure for entire project.
- Interacted with onsite team/client on daily/weekly basis to gather requirements/provide updates.
- Deployed code using WAS and Nexus.

**EDUCATION**



**B.E , CSE**

Sant Longowal Institute of  
Engineering and Technology (SLIET)  
Punjab 148106

Graduated, **May 2012**  
Marks 91.50%  
Division 1<sup>st</sup>

**Diploma**

Sant Longowal Institute of  
Engineering and Technology (SLIET)  
Punjab 148106

Graduated, **May 2009**  
Marks 80.59%  
Division 1<sup>st</sup>

**10<sup>th</sup> +2**

Sangrur Public School  
PSEB  
Sangrur,148001

**Passing Year, Mar 2007**  
Marks 78.4%  
Division 1<sup>ST</sup>

**10<sup>th</sup>**

Sarvahitkari Vidya Mandir  
PSEB  
Sangrur, 148001

Passing Year, **Mar 2005**  
Marks 77.7%

## CAREER HIGHLIGHTS



- **SALESFORCE Certified PD1 (ID: 21824535)**
- **Salesforce Certified PDII (ID: 2548670)**
- **Apttus CPQ Certified**
- Awarded as 'Star Performer'.
- Awarded for Pat on the back award for contribution towards resolution of complex UI related issues with technology DOJO.
- Was part of Team of Quarter in recognition of the team's outstanding contribution.
- Organizing member of National Conference on "Advanced Materials and Radiation Physics" held in college on 09.03.2009 & 10.03.2009.

## SKILLS



**Language :** Core Java, Advance Java, Apex

**CRM :** Salesforce

**Framework :** Spring MVC

**RDBMS :** MySQL, Oracle

**Web & Client Server Technologies :** J2EE (JSP, Servlet, Spring MVC), HTML,XML, JDBC, JavaScript, iBatis, Dojo, CSS

**Application/Web Servers :** IBM WebSphere Application Server, Apttus CPQ, CLM, DocuSign

**IDE :** Eclipse, IBM RAD

**Configuration Management :** Tortoise SVN

**Tools :** Dataloader, Workbench

## LANGUAGES



- Hindi
- Punjabi
- English

## PERSONAL

- Painting
- Listening Music

## INTERESTS



## Personal Details



Husband Name	Honey Goyal	Marital Status	Married
Birthday	June 30, 1990	Nationality	Indian
Gender	Female	Passport	<b>P3871636</b>
PAN	BNYPR1898B		

## MY ADDRESS



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Haryana

## Declaration

I, Neha Rani, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

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Neha Rani

Panchkula, Haryana  
23<sup>rd</sup> Aug, 2022

