

# SRI NAGAVALLI GUDA

Phone: +91-7730044599

Role: Salesforce Consultant

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## EXPERIENCE

- 3.3 years of experience in development, configuration, customizations, Einstein Analytics, Tableau CRM, Salesforce CPQ, Lightning aura components, Apttus CLM, Salesforce Smart Approvals, DocuSign, Copado, Batch apex, Future, X Author.
- Strong knowledge of SFDC standard data model and familiarity with designing custom objects and their relationships.
- Salesforce Configuration/Customization – User Interface, Page Layouts, Tabs, Custom Fields, Custom Objects, Validation Rules, Triggers etc.
- Adept in setting up Salesforce org by creating workflows, OWD, profiles, roles, sharing rules etc.
- Data load for standard and custom objects.
- Involved in various stages of Software Development Life Cycle (SDLC) including analysis, requirement gathering, development, enhancements, testing, and deployment.
- Knowledge in custom development using Apex, Visual force, and Lightning aura components, Batch apex.
- Basic Knowledge in integrations, salesforce community, Conga.

## TECHNICAL SKILLS

- SFDC Technologies: Configurations, Apex, Visual Force, Lightning, Einstein Analytics, CPQ, HTML, CSS
- User Interface: Objects, Tabs, Page Layouts, Record Types.
- Business Logic: Workflow, Validation Rule, Approval Process, Field Sets, Triggers, Process Builders, Apex Classes.
- Data Model: Objects, Fields, Relationships, Security and Sharing Model
- Tools: VS Code, Data Loader, Ant Migration Tool, MS Office, Jira, Workbench, Tableau.
- Certifications:
  - [Salesforce Certified Platform Developer 1](#)
  - [Salesforce Certified Platform App Builder](#)
  - [Salesforce Certified CPQ Specialist](#)
  - [Salesforce Certified Einstein Analytics and Discovery Consultant](#)

## PROFESSIONAL EXPERIENCE

- Working as a Consultant – Salesforce, for **Standav Corp**, Bangalore from August 2020.

- Worked as an Associate Consultant – Salesforce, for **Standav Corp**, Bangalore from January 2018 – August 2020.

## ACADEMIC QUALIFICATION

- BTech from NIT Calicut (2013-17)

## PROJECT EXPERIENCE

**Project:** Confluent CPQ

**Role:** Salesforce CPQ Developer

**Responsibilities:**

- Working on customizations, Salesforce Advanced Approvals, price rules, product rules, package settings, configuration attributes, Qcp, apex classes, test classes, triggers, batch apex, CI/CD tool – Copado.
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**Project:** Hilton Waiver Revamp, QA Scoring Model Revamp

**Role:** Salesforce Developer

**Responsibilities:**

- Worked on Renewal and owner assignment using Lightning components, Email notifications, visual force templates, process builder, workflow rules, time-based workflow rules, permission sets, reports and dashboards, test classes and process flow testing. Created quick action buttons for waiver approvals, deployment tool - Flosum
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**Project:** Pulse Secure Einstein Analytics

**Role:** Einstein Analytics Developer

**Responsibilities:**

- Worked on building dataflows, recipes, datasets, lens, dashboards, Row level security, dataflow scheduling, bindings for collaborative forecast model using Einstein analytics.
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**Project:** UroGen CLM implementation

**Role:** Lead Salesforce Developer

**Responsibilities:**

- Worked on building the end-to-end implementation of CLM, Lightning quick action buttons, Apttus approvals (IWA), CLM package installations, DocuSign setup, data migration, process builder, email notifications, templates, and org setup for CLM implementation, deployment activities, change sets.
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**Project:** Core Logic CLM

**Role:** Salesforce Developer

**Responsibilities:**

- Worked on X Author for excel App creation, Implemented the excel launch functionality in lightning and security restrictions on App with respect to the user profile, Permission sets, Workflows, Process Builder, Apttus Approvals, DocuSign and CLM org setup.
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