

Implementation / Support / Consulting / Presales

Professional Summary

19+ years of experience as Oracle Applications EBS Financial Functional with a balanced exposure to a variety of roles in the areas of Consultancy / Implementation / Support projects and Presales activities. Responsible for the overall direction, coordination, implementation, execution, control, and completion of Oracle EBS projects ensuring consistency in line with standards and commitment wise goals.

- **Strong in handling Oracle ERP projects** and lead specific to Financial Modules (**General Ledger, Account Payable, Account Receivable, Fixed Assets, Cash Management and EBTax**).
- **Extensive knowledge of R13 Cloud Fusion Financials.**
- Experienced Oracle EBS Projects execution independently with complete life cycle End-to-End Implementations, Rollouts, Upgradations, and Support in 11i & R12 Versions.
- Worked in various roles like Oracle Apps Finance Functional Consultant, Lead Consultant, Project Lead, Solution Architect and Project Manager for Oracle Apps EBS Projects.
- Handled project documents viz., Project Scope Definition, Requirement Gathering, Solution Design, Conversion Strategy, test scripts, user training documents, etc. using AIM Methodology having good team leadership skills and invariably meets client expectations.
- Delivered high-level functional design documents like AIM docs Requirements Gathering (RD20), Solution Design Future Business Model (BP80), Module Design (MD50) for forms, reports extensions, CV documents (CV10) of conversions from legacy system and loading data into Oracle Applications.
- Exposure to Presale activities; Solution preparation/proposal based on customer requirements, demonstration of business processes in Oracle Apps, Proof of Concept Creation.

Professional Key Strengths

Project Management

- Submitting progress reports to stakeholders and senior managers.
- Setting the standards and methodology to be used in a project.
- Creating a working environment that allows everyone to work to the best of their abilities.
- Taking responsibility of projects through their entire lifecycle.
- Mapping client's requirements and providing best IT solutions involving evaluation and definition of scope of project and finalization of project requirements.
- Planning end to end projects requirements from conceptualization and visualization to technology mapping with final execution of projects.
- Managing and leading project personnel; allocating resources among team and guiding team personnel during the project, till final delivery, ensuring compliance with SLA.
- Holding review meetings to monitor progress of the project as per schedule and ensuring timely completion and delivery of the project to the client.
- Review and analyze the project scope, managing client expectations and Identifying project risks.

Implementation / Support

- Highly experienced in Oracle Apps Financial Functionalities align to best accounting practices.
- Successfully handled E2E Project activities like documentation, implementation, upgradation and postproduction support.
- Efficiently practiced in phase wise activities of Project Requirements, Solution Design, CRP, Development/Customization, Systems Integration Testing, Data Migration/Conversion, User Acceptance Testing, Go-live for Implementation and Upgradation at various industry verticals.
- Have very good experience in verifying ticketing issues, change requests and defects, tracking unresolved problems, bug fixing, root cause analysis & taking corrective actions in Support Projects
- Successfully implemented the projects and its tasks as per scheduled timelines till Go-Live/Postproduction.

Pre-Sales

- Understand about the customer needs/pain areas/process key issues; develop an initial view of the solution.
- Tailors the demo product to meet customer requirements focusing on pain areas and processing key issues.
- Helps close the deal or sale and often stays on to ensure that the delivery team or implementation consultants follow the intended solution.

SAMEEULLAH SHAIK

Oracle EBS Project Lead / Sr. Financial Functional

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Recognitions, Appreciations & Certifications

- OCP certified in Oracle Financials Cloud: General Ledger 2016 Implementation Essentials
- CMMI certified for Introduction to CMMI for Development v1.3
- Recognition as "Most Valuable Contributor of the year 2009" by Dhanush InfoTech, Hyderabad
- Appreciation as competent in banking procedures & policies to introduce online computerization by Aryapuram Co-operative Urban Bank Ltd., Rajahmundry -AP.
- Certificate awarded for the program attended on "Information Technology & Need for Computerization for Cooperative Banks" by Vaikunth Mehta National Institute of Co-Op. Management, Pune.

Oracle ERP Employment Sketch – 19+ years

- Jan'23 to Apr'24 with **Talent Movers Pvt Limited**, Noida, India as Oracle Fin Sr Finance Functional
- Nov'21 to May'22 with **GTFS**, Dubai, UAE as Sr Oracle Consultant
- Feb'16 to Jun'21 with **Sailotech Pvt. Ltd.**, Hyderabad, India as Project Manager (Sr Finance Functional)
- Aug'13 to Feb'16 date with **Zensar Technologies**, Hyderabad, India as Functional Specialist
- May'11 to Aug'13 with **Mahindra Satyam**, Hyderabad, India as Finance Functional Consultant (Band-U4)
- Feb'09 to Apr'11 with **Dhanush Infotech (P) Ltd.**, Hyderabad, India as Sr. Functional Consultant
- Jan'08 to Dec '08 with **Cresco Global Soft Solutions (P) Ltd.**, Hyderabad, India as Sr. Consultant
- Sep'05 to Jan'08 with **Megara IT Solutions, Bangalore, India** as Functional Consultant
- Aug'03 to Aug'05 with **Baynet Technologies, Bangalore, India** as ERP Analyst

Skills

- **Oracle ERP** : Oracle EBS
- **Oracle Financial Modules** : General Ledger, Accounts Payable, Accounts Receivable, Fixed Assets, Cash Management and EB Tax
- **Versions** : 11i & R12.0.X to R12.2.X and Cloud Fusion R13
- **Tools** : Web ADI, Data Loader, SQL, SQL- Loader, TOAD, ADFDI, FBDI & Rapid Implementation

Oracle Apps Projects Experience

PROJECT	PERIOD	ROLE	CLIENT
Worked with Fujitsu, Individual contributor and lead financial stream for a MNC client's enhancement project	JAN'23 – APR'24	Financial Functional Lead - Offshore	DAIKIN, Mexico
H2H integration between Oracle Application Systems and two Banks in Abu Dhabi Support activities handled for Business activities in Oracle Application Systems EBS 12.2.8	NOV'21 – MAY'22	Sr. Oracle Consultant	TAQA, Abu Dhabi, UAE
Requirements and Planning for a Merging an acquired company. Oracle ERP 12.2.4 with all core Financial Modules Motorola Solutions Inc. USA has taken over WatchGuard Technologies. This project is about merging Watchguard business processes implemented in Microsoft ERP into Motorola Oracle EBS. This assignment was handled through Deloitte India.	APR'21 – JUN'21	Sr. Finance Functional Lead - Offshore	MOTOROLA – WATCHGUARD, USA
Design and Implementation of Oracle EBiz R12.2.9 with GL, AP, AR, CM and FA modules	JUN'20 – Jan'21	Project Lead – Offshore	RWANDA SOCIAL SECURITY BOARD, RWANDA
ERP implementation Project for Mexico Business Unit with GL, AP, AR, CM and FA modules – ORACLE R12.1.3 thru 11i Offshore	APR'19 – JAN'20	Sr. Functional Lead – Offshore	DIEBOLD NIXDORF, NORTH CANTON, OHIO, USA
Development of Bolt on module for Mfg. Shop Floor Management to integrate with ERP	SEP'18 – MAR'19	Project Manager – Onsite & Offshore	CENTUM ELECTRONICS LIMITED, BANGALORE, INDIA
Presales Delivery Activities at Onsite and Offshore	APR'18 – AUG'18	Manager – ERP Practice	EAST AFRICA & MIDDLE EAST REGION
Re-Implementation Project and Production Support Delivery Management Oracle EBiz R12.1.3 with GL, AP, AR and CE modules	FEB'16 – MAR'18	Project Manager	ANALOGICS TECH INDIA LIMITED, HYDERABAD, INDIA
Multiple Implementation Rollouts R12.1.3 thru 11i Financial Modules GL, AP, AR, CE and FA	JAN'14 – FEB'16	Sr. Functional Lead - Offshore	TOSHIBA – NA REGION, USA
Design for Re-Implementation and conversion from 11i to R12.1.3 Financial modules GL, AP, AR, CE, iExp and FA	SEP'13 – NOV'13	Sr. Functional Lead - Onsite	Department of Environment & Primary Industries of Victoria State, Melbourne, AUSTRALIA

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P3MF (Project Processing and Portfolio Management) Implementation – Bolt on Custom Modules GL, AP, AR, PA on Oracle R12.1.3	DEC'12 AUG'13	-	Sr. Functional Lead – Offshore	ASIAN DEVELOPMENT BANK, Manila, PHILIPPINES
Data Conversion of EIS from Oracle Financials 11i to Peoplesoft part of TechMahindra-Satyam takeover activities	SEP'12 NOV'12	-	Sr. Functional Lead - Onsite	MAHINDRA SATYAM, HYDERABAD, INDIA
Design for Implementation of Oracle EBiz R12.1.3 Financials, SCM and PA modules	JUN'12 AUG'12	-	Sr. Functional Lead - Onsite	Abraaj Capital, DUBAI, UAE
Implementation of Oracle R12.0.4 Financials, SCM, EAM and HRMS	NOV'11 MAY'12	-	Project Manager – Onsite	Aspire Zone Foundation, Doha, QATAR
Support Delivery Management on Oracle 12.0.6 Solution Financials, SCM and MFG modules	MAY'11 OCT'11	-	Project Coordinator - Onsite	Elcomponics Private Limited, Noida, INDIA
Design and Implementation of Oracle EBiz R12.1.1 Financials, SCM, OPM and HRMS	APR'10 APR'11	-	Project Manager – Onsite	Crown Beverages (U) Ltd., Kampala, UGANDA
Design and Implementation of Oracle EBiz 11i and Financials and SCM modules / R12.1.3 upgrade	FEB'09 FEB'10	-	Financial Lead – Onsite	Gulf Energy Limited, Nairobi, KENYA
Presales Delivery Activities at Onsite	APR'09 JUN'09	-	Business Analyst – Onsite	SAUDI ARABIA

Academia

- M.C.A., Gujarat University, Ahmadabad, India
- B.Sc., Andhra University, Visakhapatnam, India

Personal Details

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